

**Agriculture the source of the wealth of Britain; a reply to the objections urged by Mr. Mill, the Edinburgh reviewers, and others, against the doctrines of the pamphlet, entitled "Britain independent of commerce" / With remarks on the criticism of the monthly reviewers upon that work.**

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*Tracts*

*W. P. M. M.*

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AGRICULTURE

THE SOURCE OF

THE

WEALTH OF BRITAIN.

1840

AGRICULTURE

THE SCIENCE OF

THE

WELFARE OF HUMANITY

AGRICULTURE  
THE SOURCE OF  
THE  
WEALTH OF BRITAIN;  
A  
REPLY  
TO THE OBJECTIONS URGED BY  
MR. MILL,  
THE EDINBURGH REVIEWERS,  
AND OTHERS,  
AGAINST THE DOCTRINES OF THE PAMPHLET,  
ENTITLED  
"BRITAIN INDEPENDENT OF COMMERCE."  
WITH  
REMARKS  
ON THE CRITICISM OF THE MONTHLY REVIEWERS  
UPON THAT WORK.

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BY WILLIAM SPENCE, F.L.S.

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## AGRICULTURE,

&c.

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**I**N the introductory pages of the pamphlet, the doctrines of which I am now about to defend, I have explained the motives that induced me to write it.

Long since convinced of the slight importance of British commerce, and of the futility of our Enemy's attempt to injure us by destroying it, I felt indignant that my countrymen should with so little reason tremble at the tyrant's impotent decrees; and that they should evince by their fears of losing their trade, that his sarcastic allusion to our shop-keeping notions, was not unmerited. The trepidations of those who dreaded that a nation which annually at the lowest computation derives a revenue of one hundred and twenty millions from its soil, might be seriously injured by the loss of its commerce, from which I could not persuade myself that it derived any essential wealth, and from which at any rate, not a twelfth part of its annual revenue could be drawn, seemed to me as much deserving of pity as the hallucinations of the hypochondriac, who with a fortune of thousands, fancies the loss of a single customer will be his ruin; and the one case appeared as much to demand an argumentative, as the other a medicinal application.

Another motive had a considerable share in leading me at the present juncture, to give my thoughts on this subject to the public. I have frequently lamented that the true principles of political economy,—a science

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important above most others for its influence upon human happiness,—should be so little attended to in this country. Dr. Smith has now been read and talked about for thirty years, but if we may judge from the reformation which remains to be made in the popular opinion upon most of the subjects which he treats, the great principles of the science have taken but very superficial root among us. In times of scarcity, our magistrates and clergymen still talk about the evils of forestalling and regrating; and in the senate, we still hear the value of a branch of trade, estimated by the balance of gold and silver, which it is supposed to leave. Erroneous opinions such as these, can be eradicated only by a frequent recurrence, whenever temporary topics have directed the public attention to the subject, to the great principles of the science. I was not without hope, therefore, that the interest excited by existing events, might attract the attention of many, to inquiries in general unjustly regarded as repulsive; and that the discussions which would probably be occasioned by the unpopularity of my opinions, would, in the end, whatever might be the result of the investigation, tend to the extension of the study of political economy amongst us.

The objects which I had in view, have been accomplished in a much greater degree than there was any reason to expect, or even my wishes led me to hope.

I have had the satisfaction to know, that many of those who saw approaching ruin in the success of our Enemy's projects against our trade, have had their fears dissipated by my statements relative to the paramount importance of our internal resources. And the investigation which the subject has in consequence undergone, can scarcely have failed to introduce a few of the readers of the controversy, to an acquaintance with a branch of knowledge of whose existence they were previously ignorant;

rant; and to place some of its principles on a firmer basis.

As I originally promulgated my opinions merely because I believed them to be true, without having the slightest interest to serve in maintaining them, I have felt no pain that they have been pronounced erroneous by the majority of those by whom they have been publicly canvassed. I have read with as much unbiassed attention as I could give, the numerous criticisms upon them which have appeared in such of the periodical publications as I have access to; and if they have failed to convince me of the fallacy of my doctrines, it has not been for want of due consideration of the statements of my opponents.

But, witnessing in the whole of them, either a misapprehension of my arguments; a mistaken view of the conclusions which it was my object to enforce; or the use of reasoning to me in nowise convincing, I was anxious to have an opportunity of making those explanations and illustrations, the want of which, in consequence of compressing into a pamphlet what ought properly to have been expanded into a volume, seemed to have given rise to most of the objections I had seen. It would have been impossible, however, satisfactorily to have replied to arguments and criticism scattered over the pages of newspapers and reviews, and I wished, therefore, that some opponent might think proper to bestow upon me a commentary, which embodying the substance of the chief objections that have been advanced, would be worthy of a detailed reply.

Such a commentary has at length appeared in the pamphlet of Mr. Mill\* to which I am now about to advert, and with which, after having perused and repe-

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\* "Commerce defended. An answer to the Arguments by which Mr. Spence, Mr. Cobbett, and others, have attempted to prove that Commerce is not a source of national wealth."

rufed it with the deepeft attention, I can with truth fay that I have been confiderably gratified. Mr. Mill is evidently more verfed in Political Economy than the majority of my periodical affailants; and recognizing in him the author of a review of my pamphlet which appeared in the *Eclectic Review*, I am not forry that my work has been fubjected to the ordeal of the detailed examination of a political Economist, whose habits of criticifm muft have made him particularly keen-fighted to the faults of other writers. It has given me not a little fatisfaction that after fuch a scrutiny, I can ftill regard the main principles of my pamphlet as unshaken, and its conclufions as immovable. Mr. Mill has pointed out fome apparent inconfiftencies; he has detected fome flight errors, and he has employed ingenious, though I think inaccurate reasoning, in oppofition to the fubordinate parts of my argument: but the main pofition of the work—that *Britain is independent of commerce*—he is fo far from having overturned, that he has explicitly admitted its truth. The pleafure of gaining fuch a confirmation of the folidity of this doctrine, from an opponent, has fully counterbalanced any trifling pain I might be fupposed to feel from the farcaftic inuendoes (pardonable enough from a reviewer) which Mr. Mill has here and there thrown out; and the miftatements of my arguments, and grofs mifconception of my conclufions, which he, like many of his predecessors, has frequently fallen into.

Close upon the heels of Mr. Mill's work, followed a review of my pamphlet in the 22d number of the *Edinburgh Review*. This Journal has not pretended to enter into a minute examination of its contents; but as its authority is defervedly efteemed on topics of this nature, and as fome of its arguments are different from any of thofe of my principal opponent, I fhall advert to moft of them in the following pages.—The explanations  
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and illustrations which will be called for, in replying to these two criticisms, will, I believe, include an answer to most of the objections that have been thrown out against me.

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BEFORE I proceed to the examination of the arguments advanced by Mr. Mill and the Edinburgh Reviewer, in opposition to the doctrines of my pamphlet relative to the sources of national wealth, it will be necessary, at some length, to point out the egregious errors into which the former gentleman has fallen, with respect to the conclusions which I have intended to deduce from these premises: and this is the more necessary, that the same errors have pervaded the reasoning of the greater part of my opponents.

These errors are two. First, the supposition, that because I have asserted the truth of the grand axiom of the Economists, that all wealth is created by agriculture, I have been desirous, or ought consistently to have been desirous, of an alteration of our present system of industry, and of the cessation of much of our present attention to manufactures, by which I have contended that wealth is not created. Secondly, the supposition, that I have maintained in general, that wealth cannot be acquired by commerce, and that, on this account, and because I have denied that Britain is enriched by her commerce, I have recommended a diminution of our commercial pursuits.

1. That the former of these suppositions has been held by Mr. Mill, will be proved by a reference to his work. He begins in the very outset by asserting ‘That the main object of my pamphlet, as I expressly state, is to apply the doctrine of the *Economistes* to the present circumstances of this country.’ (p. 4.) A little further on (p. 14.) he says, ‘*a bias to the errors of the agricultural system*’ would

‘ would not be less pernicious than a bias to the system  
 ‘ which it would supplant.’ In the next page he observes,  
 ‘ the landholders would deem themselves but little in-  
 ‘ debted to those gentlemen (Mr. Cobbett and myself)  
 ‘ *for the establishment of their system.*’ And at page 57  
 he says, ‘ let us here intreat Mr. Spence to pause for a  
 ‘ moment, and to reflect upon the practical lessons  
 ‘ which he is so eager to teach us. He would have us  
 ‘ conduct our affairs on a plan which is not applicable  
 ‘ to the present situation of the world, and *abandon* the  
 ‘ course by which we have attained our actual pro-  
 ‘ sperity.’

From these extracts, especially when taken in connection with the general tenor of the context, it is clear that Mr. Mill has understood me, as blaming the existing attention to manufacturing industry in this country, and as recommending, in common with the Economists, an almost exclusive devotion to agriculture. But how a reader of my pamphlet, and particularly one who has read it with such a lyncean eye as Mr. Mill's, could fall into such a gross blunder, is inconceivable. For reasons which I shall shortly specify, I thought it important to insist upon the truth of the main tenet of the Economists, that the soil is the grand source of wealth; but so little practical use did I deem it necessary to make of this axiom, that I have spent many pages in shewing, that manufactures have been the great cause of our improved agriculture; and that it is by an attention to manufactures, that the European nations can alone effect a productive cultivation of their soil. Though I have denied that manufactures *create* wealth, I have attributed the greatest value to them as transmuting and rendering permanent the wealth brought into existence by agriculture, (p. 25.) and I have expressly stated, (p. 30.) that it would be impossible for a merely agricultural nation to accumulate wealth. Indeed, so far am I from regarding manufactures as unessential to national wealth, that (at  
 the

the risk of being charged with inconsistency) I have stated as a conclusion from my reasonings on agricultural and manufacturing industry, ‘ that agriculture and ‘ *manufactures* are the two chief wheels in the machine ‘ which creates national wealth, but that of these two, ‘ (at least in states constituted as those of Europe are) ‘ it is the latter which communicates motion to the ‘ former’ (p. 31). How then can Mr. Mill, with a shadow of reason, charge me with having ‘ a bias to the errors ‘ of the agricultural system’—with wishing ‘ for the ‘ establishment of this system’—or ‘ with being desirous ‘ that we should abandon the course by which we have ‘ attained our actual prosperity’? In fact, with reference to the admissions which I have repeatedly made of the value and necessity of manufactures, Mr. Mill might, with greater plausibility, have charged me with making a distinction without a difference; with denying that manufactures create wealth, but virtually admitting that they do.

But Mr. Mill will inquire, probably, “ Why, since you “ place so little value in practice upon this distinction, “ insist so strongly upon its theoretical truth;”—I will endeavour to satisfy him. Two reasons principally induced me to pursue this course.

In the first place, by insisting upon this distinction, I hoped to contribute in some degree to root out the false opinion so prevalent in this country, that Manufactures are a greater source of wealth than Agriculture, and that the former enrich us independently of the latter.—Mr. Mill will say, perhaps, that no such absurd notion as this, is commonly entertained: but if such be his opinion, I would beg to refer him to the scores of pamphlets which in any degree touch on this question, where he will almost constantly find our *Manufactures* dwelt upon as the main cause of our greatness;—I would refer him to the conversation of mercantile men, in the estimation

estimation of nine-tenths of whom, the "grand staple" of the country, the Woollen Manufacture," is of infinitely greater consequence than all our agricultural industry;—and lastly, I would refer him to the senate, to Mr. Pitt's speeches there, in which "the industry of our manufactures, improved machinery, and increasing manufacturing capital" were constantly singled out, as the pre-eminent causes of British grandeur. If he still wishes for a more precise instance of the prevalence of this error in the highest quarters, let him look over the celebrated pamphlet of Mr. Rose on the Revenue, and then say, whether statesmen who do not think agriculture worth adverting to, in an inquiry of this nature, can be aware of its paramount importance. Now, although, therefore, in any remarks addressed to a people holding correct sentiments on this subject, I might have deemed it superfluous to have insisted upon the essential distinction which exists between agriculture and manufactures, in the creation of wealth, I conceived myself imperiously called upon to enforce this truth, on readers who I had cause to believe, were in general ignorant of it, or unimpressed with its importance.

Secondly, in an inquiry the professed object of which was to hold out the consoling position, that no diminution of the revenue either of the people or of government, need ensue from the loss of commerce, it was highly necessary to dwell upon that view of the causes of national wealth, which, justly, in my opinion, derives all revenue from the soil. Upon this obvious conclusion from the system of the Economists, I have not thought it needful to dilate in my pamphlet; yet I have repeatedly referred to it, and have deduced from it some of the most important doctrines there maintained. As Mr. Mill denies the truth of this position, I shall have occasion hereafter to attend to a more detailed examination

nation of it. It is sufficient at present to adduce it, as one of my chief reasons for insisting so strongly upon the grand axiom of the Economists.

I do not flatter myself that this statement will convince Mr. Mill of the propriety of contending for the truth of the Economists' doctrine, while I put no value upon it in practice. Mr. Mill, I am aware, will reply, as he has already reasoned in his pamphlet, ' If Mr. Spence admits absolutely the axiom of the Economists that land is the only source of wealth; then he *must* admit the whole of their system which is built upon this axiom with logical and unquestionable exactness; but which we have found to be utterly impracticable.' (p. 63.) But the justice of this position I entirely deny. There can exist no reason why I should embrace the conclusions of another, merely because I admit the truth of his premises. Mr. Mill says the conclusions of the Economists are logically deduced from their axiom. From this opinion I beg to dissent; and as I have already stated the reasons for this dissent, it is not necessary to repeat them here. But that Mr. Mill may not run away with the notion that I am singular in thus admitting the truth of the doctrine of the Economists, while I deny their application of it, he must allow me to direct his attention to an author who will be admitted to be of some authority on this point. If Mr. Mill will turn to the introductory part of the edition of Dr. Smith's "Wealth of Nations" by the French Political Economist GARNIER, where the author compares the doctrine of Smith with that of the French Economists, he will find the following passage:—' The Economists saw that the original source of all wealth was the soil, and that the labour of its cultivation produced not only the means of subsisting the labourer, but also a net surplus, which went to the increase of the existing stock: while on the other hand, the labour applied to the productions of the earth, the labour of manufactures and commerce,

' can only add to the material, a value exactly equal  
 ' to that expended during the execution of the work ;  
 ' by which means in the end, this species of labour  
 ' operates no real change on the total sum of national  
 ' riches. They perceived that the landed proprietors  
 ' are the first receivers of the whole wealth of the com-  
 ' munity ; and that whatever is consumed by those who  
 ' are not possessed of land, must come directly or indi-  
 ' rectly from the former ; and hence that these receive  
 ' wages from the proprietors, and that the circulation  
 ' of national wealth is in fact, only a succession of  
 ' changes between these two classes of men, the pro-  
 ' prietors furnishing their wealth, the non-proprietors  
 ' giving as an equivalent, their labour and industry.  
 ' They perceived that a tax, being a portion of the  
 ' national wealth applied to public use, in every instance,  
 ' however levied, bears finally upon the landed pro-  
 ' prietors, in as much as they are the distributors of that  
 ' wealth—either by forcing them to retrench their  
 ' luxuries, or loading them with additional expence ;  
 ' and that therefore, every tax which is not levied directly  
 ' on the rude produce of the earth, falls in the end on  
 ' the land proprietors.—*These assertions are almost all*  
 ' *incontestible, and capable of a rigorous demonstration ;*  
 ' *and those who have attempted to shew their falsity, have*  
 ' *in general opposed them only with idle sophistry.*'

Now we have here an author of undoubted eminence,  
 admitting in the most explicit manner the indisputable  
 truth of the principles of the Economists ; declaring that  
 all those who like Mr. Mill, have attempted to shew  
 their falsity, have in general opposed them only with idle  
 sophistry ; and yet so far from embracing the practical  
 application which the Economists deduced from these  
 principles, that he is a decided disciple of Dr. Smith,  
 whose system of Political Economy considered in a prac-  
 tical view, he asserts to be much superior. With a  
 knowledge of this precedent, will Mr. Mill still persist

that I *must* adopt all the conclusions of the Economists, because I contend for the truth of their premises?—If M. Garnier be not allowed of sufficient authority in this case, what will Mr. Mill say, if I can prove that Dr. Smith has himself admitted the truth of the doctrine of the Economists, and that positively? In book 2. chap. 1. parag. 28. he has this passage: ‘Lands, mines, and fisheries require all both a fixed and a circulating capital to cultivate them; and their produce replaces with a profit, not only those capitals *but all the others in the society.*’ And a little further on he says, ‘land even replaces, in part at least, the capitals with which fisheries and mines are cultivated.’ Now if the produce of land, mines, and fisheries, replaces with profit not only their own capitals, but all the others in society; and if land partly replaces the capitals with which fisheries and mines are cultivated, what is this but admitting in the most positive terms, that land is the sole source of wealth? And yet Dr. Smith did not regard this admission as inconsistent with a theory which has no reference to it.

Mr. Mill, therefore, is making an assertion unwarrantable in itself, and contradicted by the practice of the most eminent political Economists, when he insists that an author embracing the principles of the Economists, must also embrace their practical conclusions. And when he takes for granted, that I have recommended a system founded on these conclusions, he falls into a most egregious error, which the slightest attention would have obviated, and against which I must expressly protest.

2. The second grand error into which Mr. Mill has unaccountably fallen in his examination of my pamphlet, is his idea that it has been my object to prove that commerce is *never* a source of national wealth: and that because I have maintained it is of slight importance to us, I have advised that we should cease our attention to commercial undertakings.—In proof that such has been the opinion of Mr. Mill, I may first cite his title page.

His work, he says, is ‘an answer to the arguments by which Mr. Spence and others have attempted to prove, that commerce is not a source of national wealth.’ From this, any one must infer that I had unqualifiedly denied, the possibility of a nation’s acquiring wealth from commerce. Then, in speaking of the necessity for the attention of government to the delicate interests of commerce, he says (p. 3.) ‘But should the legislature become influenced by a theory *hostile* to commerce.’ Evidently intending to insinuate that my theory is thus hostile. Again, he observes, ‘Here we perceive that all his reasons against the *utility* of commerce, &c.’ (page 46.) and, (page 55.) ‘One might conclude, that it was rather a rash doctrine to promulgate that commerce is of no *utility* to Great Britain.’ And lastly, to omit other similar instances, he says (page 57.) ‘He would have us believe that commerce is of no utility; he would have us conduct our affairs on a plan which is not applicable to the present situation of the world, and *abandon* the course by which we have attained our actual prosperity.’—It is difficult to determine what to say of all this. It is all gross misrepresentation; and misrepresentation so glaring, that I cannot conceal my astonishment, that a man of Mr. Mill’s acuteness and apparent good faith, should have countenanced it. In the first place, I have never denied that commerce in general *may* be a source of wealth to particular nations. Though in the abstract, no wealth is created by commerce, particular countries may *transfer* to themselves, by its means, a greater share of wealth than they would otherwise have possessed, and thus it certainly becomes a source of wealth to them. This I have repeatedly admitted; and have expressly allowed that Tyre, Venice, and Holland, did gain riches by trade. But not only have I granted that commerce in general, may be productive of wealth, I have fully conceded that were it not for the peculiar nature of *our* commerce, I should

should admit that we added ten millions annually to our wealth by it.—In the second place, where have I shewn any ‘hostility’ to commerce, or asserted that it was of no ‘utility’ to us? On the contrary, in the very commencement of my reasoning on this subject, I have said, ‘There is no question as to the *conveniences* arising from this commerce, and the reader will greatly err, if he suppose I am desirous of proving that it would be better for the world if there were less of it than there is. On the contrary, there cannot be a warmer advocate than I am, for its reasonable extension.’ (p. 43.) Again, so far from recommending any alteration in our present system, I have stated my conviction, ‘that the character of the merchant is as honourable and as estimable as that of the farmer, and that in general honest obedience to self-interest will most effectually promote the advantage of society.’ (p. 77.) And once more I observe, (p. 78.) ‘Nor let it be conceived, that the opinion is here maintained that a diminution of our commerce is desirable. No one can be more deeply impressed than I am with the conviction of the value of commerce, as a mean of procuring a mutual interchange of conveniences between distant countries; none can more highly appreciate its vast importance, considered as an engine for communicating and extending civilization, virtue, and knowledge, over every part of the globe.’—Now, how, with these passages staring him in the face, in a work from which he has culled with such painful assiduity, every sentence in the slightest degree apparently inconsistent with any other, Mr. Mill could pretend to charge me with being hostile to commerce—with declaring it of no utility—is truly marvellous. That the superficial readers of my pamphlet should fall into this mistake, is surprising, but that Mr. Mill should thus raise up a man of straw to combat with, is unaccountable. Cannot Mr. Mill comprehend, that it is possible to admit

that

that an employment may be of utility, without allowing that it creates wealth? He will scarcely deny that our navy and army are of some use, yet *he* surely will not say they enrich us. So with respect to our commerce; though I deny that our essential wealth is augmented by it, I admit that our enjoyments are; and on this account, as well as with reference to its agency in promoting the happiness of the world at large, I am no enemy to it. Nor, indeed, though I am inclined to believe that it would have been better for us in several respects, if we had not entered so deeply into the commercial system, have I recommended even a partial abandonment of that system. Well aware that no violent change can be effected, without great individual suffering, I have deprecated all voluntary diminution of our commerce. My aim was not to induce the abandonment of our commerce, but to hold up to my countrymen the consoling truth, that *if, from any inevitable cause, we are deprived of it*, we should neither be ruined, nor eventually have either our riches or prosperity diminished.

In concluding this introductory part of my reply, in order that neither Mr. Mill nor any future assailant of my tenets, may give himself the unnecessary trouble of refuting positions which I have never maintained, I will here briefly recapitulate the politico-economical creed, which it was the object of my pamphlet to establish, and which I have as yet seen no reason to abjure. Believing, then, that wealth is solely *created* by agriculture, I set the highest value upon manufactures as being essential to transmute the wealth produced from the soil, into another shape, and to the accumulation of capital; as having been the great stimulus to the agricultural improvements of this country; and as being still required progressively to forward these improvements. Carefully distinguishing between manufactures for home consumption and those for exportation, I contend that the latter are not necessary to stimulate agriculture; that the  
wealth

wealth derived from our commerce is of slight value; and, consequently, that though its continuance is on many accounts highly desirable, we are independent of it, and if we lose it, neither our prosperity, our power, nor our greatness, would be diminished.

After having thus proved that much of Mr. Mill's work is employed in combating positions which I have never maintained, the reader will not be greatly surprised when I point out to him, that in fact there is no essential difference between our doctrines as to the grand sources of national wealth; and that though we differ in some subordinate theoretical points, we are so nearly of the same opinion with regard to the conclusions deduced from them, that the difference is insignificant in the extreme. That this is a true statement, will be seen, when the following deduction from all the reasoning employed by Mr. Mill has been read.

'Commerce then' says he (p. 115.) 'we may infer from all that has been said, is a very good thing when it comes spontaneously, but a thing which may very easily be bought too dear. The two main springs of national wealth and prosperity, are the cultivation of the land, and manufactures for home employment and consumption. Foreign commerce is a mere auxiliary to these two.'—So precisely does this accord not only in substance, but in words, with what I have maintained, that I might almost charge Mr. Mill with copying my language. Thus (at p. 31.) I have observed, 'It will be obvious from what has been said, that agriculture and manufactures are the two chief wheels in the machine which creates national wealth.' And again (p. 42.) 'Agriculture and manufactures for home consumption, then, are the only branches of industry essential to the production and accumulation of national wealth.' And not only does Mr. Mill coincide with me as to the relative insignificance of foreign commerce as a source of national wealth, he admits that 'to this hour the sound inquirer

' inquirer has most frequently occasion for his efforts in  
 ' exposing the errors into which both governments and  
 ' individuals fall by the remaining influence of the mer-  
 ' cantile theory : ' that ' the firm hold which this doc-  
 ' trine yet maintains on the minds of men, forms the  
 ' principal obstacle to the diffusion among mankind of  
 ' juster principles of political economy and of govern-  
 ' ment : ' (p. 14.) that ' the importance of commerce is  
 ' in general greatly over-rated ; ' (p. 106.) that ' when  
 ' we hear people talk, as we too often hear them, and in  
 ' places too high, of commerce as the cause of our na-  
 ' tional grandeur ; when we find it appealed to as the  
 ' measure of our prosperity ; and our exports and our  
 ' imports quoted as undeniable proofs that the country  
 ' has flourished under the draining of the most expen-  
 ' sive war that ever nation waged on the face of the  
 ' earth, we have reason to smile at the ignorance or the  
 ' deceitfulness of the speaker ; ' (p. 107.) that ' it is but  
 ' too true that the greater number of persons with whom  
 ' we converse, seem to imagine that commerce creates  
 ' wealth by a sort of witchcraft ; ' (p. 108.) and lastly,  
 ' that ' the fee simple of our whole export commerce is  
 ' not worth the expence of the last fifteen years war, and  
 ' that if it had been all sacrificed to the last sixpence, to  
 ' save us from that expence, we should have been gain-  
 ' ers by the bargain.' (p. 108.)

Agreeing, then, as Mr. Mill evidently does, with the  
 main conclusions of my pamphlet, it may seem to some  
 persons a little singular, that he should have thought it  
 worth while to write an elaborate reply to it. An an-  
 tagonist of my doctrines, worthy of the name, should  
 have entitled his answer ' Britain dependent on Com-  
 ' merce,' and should have aimed to prove, that our riches,  
 prosperity and power, are chiefly derived from our trade,  
 and would expire with its annihilation. But an author  
 so decidedly convinced of the falsity of the mercantile  
 system, and of the inferiority of commerce when com-  
 pared

pared with agriculture, would, one might have thought, have seen little call to controvert the arguments of a work in whose conclusions he so nearly acquiesced. The fact seems to be, that Mr. Mill had predetermined to write an answer to the work in question before he had read it. Delighted in the beginning with the easy victory which he had promised himself over an Economist; he was disappointed at finding in the sequel, that the opinions of this sect were modified so as nearly to approach his own: but resolved at all events to write a reply, he had no other resource than to overlook the actual system recommended, and to combat an imaginary advocate for the destruction of manufactures and the abandonment of commerce.—That Mr. Mill has thus perverted my opinions, and mistated the conclusions which alone I have repeatedly said it was my object to enforce, I am not, as I have before observed, sorry. He has given me an opportunity which I have wished for, of pointing out the absurdity of such views of my doctrine; and of explaining and supporting reasoning, which others as well as himself, have strangely misconceived.

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HAVING thus pointed out the errors into which Mr. Mill has fallen with respect to the design of the pamphlet he has replied to, and his near accordance with its conclusions, I proceed to consider the reasoning employed by him to invalidate the arguments by which these conclusions are supported.—When the difference between two disputants regards rather the process of argumentation from which certain deductions are inferred, than the deductions themselves, their controversy may seem somewhat unimportant. But truth is always of value; and some light can scarcely fail to be thrown on the science which both Mr. Mill and I profess to hold in such high estimation, by our discussion of the merits of our different theories.—It will be convenient to pursue

nearly the course which Mr. Mill has struck out, and I shall therefore first advert to his observations on my statements relative to

*The instability and insecurity of British Commerce.*

Mr. MILL terms the view which I have taken of the existing and probable diminution of our commerce, a mere bugbear. Let us examine into his grounds for this assertion.

He says, ‘ Let us only contemplate for one moment  
 ‘ the vast extent of the habitable globe, and consider  
 ‘ how small in comparison is that portion of coast over  
 ‘ which the sway of Bonaparte extends, and we shall  
 ‘ probably conclude with considerable confidence, that  
 ‘ in the wide world channels will be found for all the  
 ‘ commerce, to which this little island can administer.  
 ‘ Let us look first at the United States of America. To  
 ‘ these we have for years sent more goods of British  
 ‘ manufacture than to the whole continent of Europe.  
 ‘ The vast commerce of the West India islands next  
 ‘ comes naturally in view.’ (p. 8.) He then goes on to  
 instance Portuguese and Spanish America, the coast of  
 Africa, the Cape of Good Hope, and the vast shores of  
 the Indian ocean, as ‘ affording scope for boundless  
 ‘ commerce though the whole continent of Europe were  
 ‘ swallowed up by an earthquake.’

In reply to this, I must observe, first, that it is very curious that Mr. Mill should instance among the great channels of our commerce, one which I had enumerated in the list of those from which we were threatened with exclusion. He must have known, that at the time he wrote his pamphlet, the United States of America, so far from being a commercial channel which we could regard as permanently open to us, was one to which we could only reckon on a temporary access during the suspension of the *non-importation act*; and scarcely had he laid down his pen, when the *Embargo act* most decidedly

cidedly proved the justice of my views on this subject, and the fallacy of his, by excluding us from this most important of our commercial markets.—In the next place, where are we to look for the stability of ‘our vast commerce of the West India islands?’ Is Mr. Mill not aware, that the vastness of this commerce is the effect of disease only; and that our imports from, and exports to the West Indies, *must* very shortly be reduced at least one-third, to prevent the utter ruin of all engaged in this trade?—What, again, has the ‘immense extent’ of South America to do with the reparation of our loss of European commerce? As if extent of country were the measure of commercial intercourse. Is Mr. Mill ignorant that we have long supplied the bulk of the manufactures consumed there;—that so abundantly has the market been stocked, that British manufactures have often been sold cheaper in Lima and Rio Janeiro than in London? What consolation, then, can we draw from the substitution of the ‘growing demand’ of a few hundred thousand Spanish and Portuguese South Americans, in lieu of the millions we have formerly supplied in Europe? Mr. Mill has accused me, I think without reason, of arguing unphilosophically, in bringing the instability of British commerce at all into view; but he is surely much more unphilosophical, when he attempts to puzzle the minds of his readers by the associations of language, and would have them believe that because the ‘world is wide,’ it can easily absorb the commerce of ‘this little island.’ What have little and great to do in the matter? What commerce requires, is not extent of soil, but an abundant population, and a population moreover which has need of what the merchant can supply, and something that he wants, to give in return.—To talk of the coast of Africa and the Cape of Good Hope opening a field of boundless extent for the employment of British capital, is completely to shift the question. No one will deny that in *time* these countries *may* afford commercial channels of extent greater even than those of Europe or North

North America. But the question is, can they *now* supply the loss of the latter? If not, and if commerce were the source of our riches, we might be ruined a century before the exchange could be effected: and thus the insecurity and instability of our commerce would be abundantly proved.—It is not less surprising that Mr. Mill should adduce the shores of the Indian ocean as affording room for any great extension of our commercial intercourse. Is he to be told, that though the countries bounded by this ocean, have plenty to sell, there is scarcely one of our manufactures which they will buy at a profitable price; and that the precious metals are almost the sole articles which can be exported thither with profit? The East-India Company have been endeavouring for these 40 years to discover which of our manufactures could be sent to India with profit, but without success. In 1792 they published statements from which it appeared, that of the woollens, iron and copper, which they had persisted to send, little of either could be sold, and that little almost invariably at loss. What opening, then, do the ‘vast shores of the Indian ocean’ present to our manufactures? Would Mr. Mill have us send earthen ware to the Chinese; or manufactured cottons and muslins to the Hindoos; or what? The fact is, that it is impossible to calculate upon a commerce with the East Indies much greater than we already enjoy. No beneficial trade can be carried on between countries which have not mutual wants. But the wages of labour in India are so much lower than in Europe, in consequence of their habit of living almost entirely upon Rice, that in spite of all our machinery and capital, they can undersell us in every one of our staple manufactures.

After advancing the arguments in favour of the stability of our commerce, which we have just examined, Mr. Mill goes on to say, ‘That in regard to Europe itself it is only to the superficial eye that the power of Bonaparte over our commerce can appear important. Not to mention the probability that the Baltic, the chan-  
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‘ nel by which a great part of our commerce has for a  
 ‘ number of years found its way into Europe, will not long  
 ‘ be shut against us; the very notion of guarding the whole  
 ‘ extent of European coast from the mouth of the Elbe  
 ‘ to the Gulph of Venice, must appear ridiculous to all  
 ‘ men of information and reflection.’ (p. 10.) This argu-  
 ment he supports, by alluding to the facility with which  
 smuggling is carried on, upon our own coast; and he con-  
 tends that the interest which the people of the Con-  
 tinent feel in obtaining British manufactures, will enable  
 us to elude the restrictive policy of Bonaparte. With-  
 out enquiring on what data Mr. Mill grounds his opinion  
 that the Baltic will not be long shut against us, it is a suf-  
 ficient answer to this mode of reasoning, to appeal to  
 facts. We know that the Continent is severely distressed for  
 want of many commodities usually obtained from Britain.  
 Colonial produce, in particular, is at least 100 per. cent.  
 dearer than here. Yet are sugar and coffee smuggled  
 into France and Holland in any quantity? If Mr. Mill  
 refer to the Gazette price of sugar, he will find that even  
 100 per. cent. is not sufficient to cover the risk of at-  
 tempting to contravene the prohibitory decrees of our  
 enemy. If this were so easy, surely by this time the  
 demand for sugar from the Continent, would have some-  
 what raised its price here. But no such rise has taken  
 place.\*—Again, let Mr. Mill ask the complaining ma-  
 nufacturers of Leeds, of Manchester, and of Birmingham,  
 if Bonaparte’s decrees have been of no effect; and if the  
 facility of smuggling, compensates for their former al-  
 lowed access to the Continent? Their piled warehouses  
 and unemployed hands, will woefully contradict his  
 theoretic dreams respecting the inefficacy of Bonaparte’s

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\* The late temporary advance of 3s. or 4s. per cwt. has been  
 merely in consequence of a prospect of having the use of sugar  
 permitted in the distilleries.

prohibitions. The truth is, all such reasoning has reference to a state of things now no longer in existence. While the powers of Europe were independent of each other, all excluding decrees must have been nugatory. But now that it is wholly subject to one man, and that man Bonaparte, there is no difficulty in rendering his restrictions effective. Smuggling will in a slight degree be still carried on in articles of little bulk, and assuredly the hopes of those sage politicians who talk of bringing our enemies to reason by depriving them of Peruvian Bark, will be frustrated; but it will be impossible to carry on any extensive contraband traffic in such bulky articles as sugar, coffee, cottons, and woollens.

I have thus shewn the futility of the speculations by which Mr. Mill has endeavoured to invalidate my reasoning relative to the instability of British commerce.—There yet remains one view of the subject to which he has not at all adverted, though it occupies several pages of my pamphlet (p. 79-87.)—the probability of a future diminution of our commerce, in consequence of the high rate of wages in this country, and the future competition of foreigners. Because our trade has increased for the last 20 years, we fancy that it must continue to increase: but in this we shall probably find ourselves mistaken. The constant scenes of warfare which the Continent has exhibited since the French revolution, have destroyed its manufactures, and given us the monopoly nearly, both of its market, and the American market. But now that the ascendancy of Bonaparte promises to the manufacturers of the rest of Europe, the continuance of tranquillity for many years to come, we cannot doubt that they will speedily regain their former eminence: and if we compare the price of labour among them, with its price in this country, we shall see grounds for believing, that their rivalry will before long, materially diminish our trade. It is a vulgar error to imagine that we can  
manufacture

manufacture the principal articles of our export, so much cheaper than the continental manufacturers can. When Mr. Adams was in Silesia in 1800, he tells us that at that time, in the town of Grünberg, 25,000 pieces of broad cloth were annually made, the finest equal to English broad cloth, and 50 per cent. cheaper; and that they were accustomed to send cloth to Poland, Russia, Hamburg, and Berlin.\* If, then, the Silesians could in 1800, sell broad cloth 50 per. cent. cheaper than we could; when the present tranquil state of the Continent, and the monopoly of that market which Bonaparte has now conferred upon them, shall have reinstated their manufactures in their former prosperity, what should hinder them in a very few years, from attracting a large portion of the demand of America for woollens? So with respect to the other main articles of our export: The manufacturers of the Continent can obtain the raw materials of hardware, cotton, leather, pottery, as cheap as we: they can and do adopt all our improved machinery: they will soon acquire capital; and they will not have to pay above half the wages of labour that we pay. It seems impossible, then, but that the Continent in the lapse of no protracted period, will become a very formidable rival to us, in many of our most important branches of trade. And this will take place whether we are to continue at war, or make peace. It is an inevitable consequence of our high and increasing wages of labour, and of the cessation of the causes, which have hitherto given us a monopoly of manufacturing industry. Our commerce, therefore, exclusive of the effect which the present unparalleled state of affairs may have upon it, is, from other causes, highly unstable and insecure; and there is much probability that it would be greatly diminished, in the course of a few years, even though we should have peace to-morrow.

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\* Travels in Silesia, page 18.

The foregoing reasoning on this subject, I am able to confirm by the authority of a political Economist, whose labours have deservedly gained him a high reputation.\* In the chapter of Mr. Malthus's Essay on Population, where he has so justly discussed the different effects of the agricultural and commercial systems, is the following passage. 'If we go on as we have done lately, the price of labour and of provision must soon increase in a manner out of all proportion to their price in the rest of Europe; and it is impossible that this should not ultimately check all our dealings with foreign powers, and give a fatal blow to our commerce and manufactures. The effect of capital, skill, machinery, and establishments in their full vigour, is great; so great indeed, that it is difficult to guess at this limit: but still it is not infinite, and without doubt has this limit. The principal states of Europe, except this fortunate Island, have of late suffered so much by the actual presence of war, that their commerce and manufactures have been nearly destroyed, and we may be said in a manner to have the monopoly of the trade of Europe. All monopolies yield high profits, and at present, therefore, the trade can be carried on to advantage, in spite of the high price of labour. But when the other nations of Europe shall have had time to recover themselves, and gradually to become our competitors, it would be rash to affirm that, with the prices of provision and of labour still going on increasing from what they are at present, we shall be able to stand the competition.\*'

The Edinburgh Reviewer too, however he may differ with me on other points, is precisely of the same opinion on this. After stating it as his opinion that commerce contains within itself the seeds of its own decay, in consequence of circumstances which occasion

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\* 4to ed. page 444.

a great rise of prices in those countries where it has greatly flourished, he continues, ' And though, owing to the peculiar advantages we have enjoyed, this cause has not yet affected our commerce, yet we think that, proceeding in the same course, it must do so ultimately.' \*

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*Definition of the terms Wealth and Prosperity.*

Mr. MILL has devoted a chapter to a criticism on the explanation which I have given of the above terms; and, after expressing his dissatisfaction with my definitions, he has presented us with one, intended to be better, of his own. Let us enquire into the solidity of his objections, and the validity of his pretensions to superior accuracy.

First, he complains that the term Capital is not defined. But after the laboured definition of this term by Dr. Smith and other Political Economists, there seemed little call for loading the pages of a pamphlet with any thing further on the subject.—Next, Mr. Mill will have it, that uncultivated land which may be rendered productive, is wealth as well as that which is productive. I do not think so. For by this rule, Russia, with its millions of acres, is a more wealthy country than Britain.—Thirdly, he contends that the last clause of the definition, ' Those things which men usually esteem valuable,' includes the other two clauses. Here I allow that his criticism is just, and I was aware, without his information, that the definition would have been more correct, if the two first clauses had been wholly omitted. He will ask, then, ' Why suffer it to remain redundant?' For this reason: Intending my arguments for the public, not for a few philosophers, I saw that a definition, merely

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\* Edinburgh Rev. No. 22. page 447.

stating wealth to be every thing valuable to man, would be too metaphysical for general comprehension. I thought fit therefore, to aim at being generally intelligible, though at the expence of strict accuracy.—But Mr. Mill is not satisfied even with the curtailed definition. Air and light, he says, are valuable to man, and yet are not wealth. This is one of those carping hypercriticisms which may be made upon almost every thing in the shape of a definition; and if such objections had been worth attending to, we must have been to this moment without an attempt at separating the animal, vegetable, and mineral kingdoms. Where a strictly accurate definition cannot be had, we must content ourselves with an approximation to accuracy. We shall see shortly, how much better Mr. Mill has succeeded in his attempt at correctness.

Mr. Mill's next objection is to the use of the term *abundance* in the definition: but if he would have exercised a small share of candour, he might have spared this flaw. By the context it appears that he evidently understands me to be speaking of *national* wealth, not wealth in the abstract; and though in the haste of composition, I have omitted the term national, he must have seen from the succeeding illustration, that in this definition I had national wealth in view. It would be absurd to say that wealth in the abstract, consists in abundance of things valuable to man; but it is equally clear that national wealth (and this was obviously my meaning) does consist in such abundance. The difference between a rich and a poor nation is just, that the former possesses *abundance* of what the latter possesses little.

Mr. Mill has found it tedious to enter into 'a minute analysis of my definition of prosperity,' so that I am spared the trouble of following him in his objections on this head. I must, however, beg leave utterly to deny his assertion 'that of the three clauses of which the description consists, the last two are included in the first; as it is in the nation which is progressively advancing

‘vancing in wealth; where the checks to population are  
 ‘few, and where employment and subsistence are most  
 ‘readily found for all classes of the inhabitants.’ (p. 22.)  
 On the contrary, I contend that a nation may be progressively advancing in wealth, where the checks to population, and the difficulty of procuring subsistence, are increasing daily. It would lead me into a field much too wide for this place, to state at large, the reasons for this opinion; but Mr. Mill and the reader will find them expressed, better than I could express them, in the chapter of Mr. Malthus’s Essay on Population, intitled, “*Of increasing Wealth as it affects the Condition of the Poor.*” He will there see it clearly proved, that if a nation devote the whole of its accumulating capital, to manufactures, and none of it to agriculture, its prosperity may be dreadfully decreasing, at the same time that its wealth is rapidly augmenting.

Lastly, Mr. Mill having seen, as he says, how little useful is my definition of wealth, favours us with one of his own. Here we may surely look for extraordinary accuracy. What, then, is this unassailable definition? Wealth, according to him, denotes those objects which have a value in exchange. The vagueness of the third clause of my definition is here wonderfully obviated. But let us apply Mr. Mill’s touchstone to this sterling ore. Water, we all know, is purchased by most families in London. It has therefore a value in exchange; it is wealth. But a few families are furnished with pumps: their water costs them nothing. *It* is therefore *not* wealth. Thus according to Mr. Mill’s definition, an object is wealth at one door, and it is not wealth at the next! How much are the riches of those towns to be envied, where the water being conveyed in pipes to their houses, has a value in exchange! And how grievous is the lot of those poor cities, where every house being provided with a pump, the inhabitants obtain this fluid without expence! It is fair to try Mr. Mill’s definition by his own test, and when thus tried, it is found not

a whit more accurate than that which it was intended to supercede. The fact is, that perhaps it is impossible to frame a definition of wealth that shall not be liable to some exceptions. Of the two—Mr. Mill's and my own—I naturally prefer the latter; and if scrutinized, I do not believe it is liable to objections so serious as his. It is not perhaps incorrect, to call pure air and good water, portions of national wealth; but if a nation be rich in proportion as it possesses articles of value in exchange, it follows that a drought, which makes every drop of water in one of the West India Islands of great exchangeable value, is a mean of increasing its wealth: which is pretty nearly nonsense.

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*Of Land, as the sole source of Revenue.*

MR. MILL has admitted the vast superiority of agriculture as a source of revenue, over every other branch of industry; and in this admission he is followed by the Edinburgh Reviewer. But both these authors contend that agriculture is far from being the sole source of revenue. Manufactures, they assert, are entitled to claim a high rank in this respect. Their reasons for this opinion are not detailed so fully as to admit of a close examination, without a previous statement of the arguments which induce me to maintain a contrary position. In the present section, therefore, I shall, in the first place, endeavour to explain that view of the subject which I am led to entertain—or, in other words, to shew that the revenue of every member of society in this country, is derived from the soil; and in the next place, I shall advert to the arguments by which my opponents maintain a contrary opinion.\*

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\* In the following inquiry I purposely leave foreign commerce entirely out of consideration. This is necessary for the sake of distinctness. It will be hereafter seen what value I attribute to this branch of industry as a source of revenue.

But before proceeding to this explanation, it is necessary to insist upon two positions, which, however obvious and incontrovertible, seem to be left out of view by most of those who speculate on this subject.

First, That of all the wants of man, food is the most indispensable; and that, when provided with this, and the necessary raw materials, he is able to supply all his other wants with facility. Thus, provide me with a million quarters of wheat, and the raw materials required, and I can without difficulty build a fleet of ships, a bridge, a palace—or manufacture woollens, linens, or whatever luxury I am desirous of possessing. The possession of the requisite quantity of food, will give me the command of all the labour I require; and whether I need tools or machines for effecting my object, this food will enable me to fabricate them. But on the other hand, without food, no ships, or bridges, or palaces, could be built—no woollens, or linens, manufactured. Though furnished with axes, and hammers, and trowels—with looms, and manufactories in profusion, it would be in vain to collect the necessary labourers, if food were wanting; and we should find no possibility of converting these implements into food. There is no difficulty in converting 100 quarters of wheat, by the intervention of the labour of man, into a steam-engine; but no labour can transmute a steam-engine back again, into 100 quarters of wheat.—Thus, then, there is an essential and important difference, between wealth derived from the soil, and manufactured wealth.

Secondly, That where food in sufficient abundance is produced, the principle of population will readily supply labourers in adequate proportion; and that the operation of this principle, effectually gives to those who have possession of the food of any country, an absolute command over the labour of those who are not so possessed, at a rate which never exceeds what is barely sufficient to supply the latter with the necessaries of life.

Let

Let us now inquire from what source the revenue of the different classes of society in this country, is derived: and to avoid the intricacy induced by the intervention of a circulating medium, let us revert to a supposition which we have before found useful, and consider what would take place in this respect, if all transactions were carried on by barter. On such a supposition, it is undeniable, that the revenue of the class of land proprietors, and of farmers, would be wholly derived from the soil; and we must observe, too, that this revenue is a perfect new creation. The farmer brings into existence food for himself, and at the same time food for five or six other human beings. The question is, whether the other classes of society, the manufacturing and unproductive classes, can be said in this manner to create their revenue, and whether it is not merely transferred to them from the agricultural classes. Now as food is the principal want of the great bulk of society, it cannot require any words to prove, that this portion of the revenue of the manufacturing and unproductive classes, must necessarily be drawn from the soil, and consequently come from the agricultural classes, who transfer it to them in exchange for manufactured articles and services of various kinds. It is equally clear, that the raw materials employed in different manufactures, must come from the soil, and, therefore, be transferred from the agricultural classes. There can be no dispute, then, that by far the largest portion of the revenue of every member in society, must be derived from the soil. Controversy can exist only, with respect to that small part of the revenue of the manufacturing and unproductive classes, consisting of the difference in value between manufactured articles in their manufactured and raw state. Now, to me it appears a reason quite sufficient to induce us to regard this portion of their revenue as a transfer, merely, that in converting this raw into manufactured produce, food, which has been derived from the soil, has been consumed; and that

that the additional value conferred, is only equal to that of the food expended.

An illustrative example will make this reasoning more clear. Suppose a land-owner to cultivate his own property, and that after every expence is paid, there remains a net surplus of 1000 quarters of wheat, besides wool, &c. This is his revenue, and is surely derived from the soil. 120 quarters of this wheat, and the raw materials, he appropriates to the manufacturing of woollens for his family; in fabricating which, ten men have been employed a year, each receiving 10 quarters of grain for his labour. This, then, is their revenue, and is certainly derived from the soil. But 4 quarters are as much as each family requires for food: 1 quarter is paid by each for the rent of a cottage to a neighbouring house proprietor, who thus derives a revenue of 10 quarters of grain from his cottages; which is still, however, drawn from the soil. Another quarter is paid by each to the clothier and taylor for manufacturing and making his cloaths; who thus in turn derive a revenue from this expenditure, which is still drawn from the soil. A third quarter is paid to the physician, whose revenue consists of portions of revenue originally drawn from the soil, transferred to him from his patients. The remaining 3 quarters are exchanged for various other articles, and thus form a portion of the revenue of other manufacturers, &c. In the same way, the master manufacturer who furnished these ten woollen manufacturers with their looms, until the completion of their work, might receive a profit of 20 quarters of wheat as the interest of his capital. An accumulation of similar profits forms his revenue, which however we must regard as derived from the soil. It would be endless to trace the ramifications into which this original creation of revenue from the soil would naturally spread itself. The reader will readily perceive, that by extending the illustration, it might be clearly shewn, that this revenue of 1000 quarters of wheat, might

might become the sole revenue of several hundreds, and contribute to that of several thousands of individuals, none of whom, however, could with any propriety be considered as creating their revenue.

The arguments by which Mr. Mill has indirectly endeavoured to disprove the positions just laid down, will be adverted to in the sequel; but as the Edinburgh Reviewer has more directly opposed the reasoning intended to support them, I shall here attend to his statements. He says, that ‘ he agrees entirely with Dr. Smith, that the real revenue of the whole society is to be estimated, not only by all the food that is consumed, but also by all the manufactures and commodities of all kinds, which are produced during that consumption, or what amounts to nearly the same thing, by the value of all that each individual consumes, which evidently consists not only in a certain portion of food, but in a certain quantity of manufactures and other commodities in addition to it.’ (p. 431.) Now, this argument appears to me to involve as gross a fallacy, as if the Reviewer were to contend, that the income of an individual, ought to be estimated, first, by the amount of what he spends, and then, by the amount of what he buys;—as if he were to say, that a man who spends £. 1000 a year, is worth £. 2000 a year, while he that possesses £. 1000 a year without spending it, is but half as rich as the former. The Reviewer will allow, because Dr. Smith has allowed it before him, that the great home trade of any country, consists in the exchange of food and raw produce, for manufactured produce, and he will scarcely dispute, that in a country producing its own food, the value of its annual produce of food and raw produce, must be greater than that of manufactured produce. Does the Reviewer, then, mean to say, that the surplus raw produce and food of the cultivator, and the manufactures for which he exchanges these, *both* constitute his revenue? If so, he is guilty of the absurdity which

which has been just alluded to, in regarding the expenditure of a revenue as doubling it. But perhaps he means to say, that the surplus raw produce and food of the cultivators, constitute their revenue, and the manufactured produce, the revenue of the class of manufacturers; and that both together constitute the revenue of the society, which is neither greater nor less for the exchanges made between the two. But on this supposition, which is the only remaining one I can see room for, the error is as great as before. The Reviewer forgets—that the revenue of the cultivators is derived from the bounty of nature—it is a new creation which has nothing to replace; whereas the revenue of the class of manufacturers (supposing it to consist of manufactures) has been produced by the extinction of another revenue, and the greater part, if not the whole of it, is mortgaged for the purpose of replacing the revenue which has been expended in producing it. The Reviewer has clearly here been misled by that constant source of error in politico-economical speculations—the employment of a circulating medium. Because by the accumulation of capital, and the use of money, the manufacturer can command all the raw materials and food he is in want of, and postpone his sales to a distant period, the Reviewer has been deluded with the notion of his creating a revenue. But if the present system of society were to exist without the intervention of money, and the land owners were to advance to the manufacturers raw produce and food, and in return to receive manufactured produce, surely the Reviewer would not contend that in that case any revenue could be said to be created by manufactures.

Let us assay this mode of reasoning by an example. A land owner at the end of harvest, when all the expences of cultivation have been paid, has a surplus of 200 quarters of corn. This is his revenue for the ensuing year. He wishes to appropriate half of this, to the  
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building

building of a new house: he therefore engages 10 men, who, on being supplied with 10 quarters of corn each, and the necessary tools, engage in the next twelve months to complete this building; procuring the requisite stone and timber from their employer's quarries and woods. Now, could these 100 quarters of corn, and this new house, be *both* regarded as the revenue of this land owner? Surely not. He has *spent* his revenue in the erection of a house. But what constitutes the revenue of the 10 labourers who have built it? The house? Impossible. They could at no instant claim a right to a grain of the stone, or a chip of the wood consumed upon it. What then? Why indisputably, according to my conception, the 100 quarters of corn which were *transferred* to them by the land owner. These alone, which they had no share in creating, could be regarded as their revenue; and this revenue is that alone which, in this transaction, could be said ever to have any existence.—There is not a single case of manufactures to which this example may not be applied; and in all, as in the present instance, if sifted to the bottom, it will be seen, that manufactures are *objects* upon which revenue is spent, not revenue. If man could live upon air, and pick wool and cotton from every hedge without charge, he might then be said to create a revenue by manufacturing industry; but so long as he must eat food, and so long as the prolific power of nature necessarily limits the price of his labour to a quantity of food barely sufficient to supply the necessities of existence, manufactures can never with justice be regarded as a source of revenue.

But the Reviewer has another objection on this head which deserves some attention. A few pages further on, he observes, "It is very far from being true that the  
' manufacturer derives the whole of his revenue from  
' the land proprietors. He derives indeed his food, and  
' whatever raw materials he may want of home growth,  
2 which

' which we are most perfectly ready to acknowledge, are  
 ' the most important because the most necessary part of  
 ' his revenue: but for his cloaths, his houses, his fur-  
 ' niture, and numberless other articles of comfort and  
 ' convenience, which unquestionably form a part of the  
 ' revenue he consumes, and often the largest part, he is  
 ' indebted to other manufacturers. Each manufacturer  
 ' and artificer becomes a consumer and artificer to his  
 ' brother manufacturers and artificers in different lines;  
 ' and if history tells true, the states of Holland and  
 ' Venice, particularly the latter, at the period of their  
 ' greatest prosperity, experienced all the enriching effects  
 ' that can arise from a great consumption, without the  
 ' aid of many land proprietors.' (p. 435.) In reply to  
 this, it may be remarked, in the first place, that if we fully  
 admitted the Reviewer's position, the revenue derived  
 from manufactures would be extremely trifling; for we  
 know that nine tenths of the revenue of nine tenths of  
 society, is composed of food and the raw produce of the  
 manufactures they consume. When we have enume-  
 rated 'food and cloathing,' we have little more to state as  
 the revenue of the bulk of mankind. 'Houses' serve  
 the purpose of generations; and 'furniture' for years;  
 and therefore can with no propriety be called revenue.—  
 But there is no need to admit the accuracy of the  
 Reviewer's statement. The observations before made,  
 render it obvious that he has again fallen into the mistake  
 of considering men as ætherial beings, who can live  
 without food. How can manufacturers and artificers,  
 exchange their manufactured produce with their brother  
 manufacturers, unless they had derived from somewhere,  
 a revenue to subsist upon during its fabrication? This  
 transferred revenue they have spent in producing articles,  
 which, therefore, have no claim to be regarded as a second  
 revenue.—But it is needless to repeat the arguments  
 which have just been used. I would merely observe with  
 respect to Venice and Holland, that these states ac-

buired riches and the power of consuming, by their carrying trade and the monopoly profits which the then infant state of commerce afforded them: and the latter, besides, derived an immense revenue from its extensive fishery, which, in calling the soil the sole source of revenue, I by no means intend to exclude.

One main cause of the errors of the Reviewer now pointed out, and of those of Mr. Mill which will hereafter be adverted to, is their confounding the very distinct ideas of creation and accumulation. That a nation which accumulates the manufactures into which it has transmuted its food, will be richer than one which consumes its food without such a transmutation, is as clear as that the man who spends his income in buildings, paintings, &c. will be richer than he who consumes it in luxurious gratifications of the palate. (See Dr. Smith, b. 2. chap. 3. towards the end). But this circumstance by no means proves that wealth is *created* by such expenditure. The general introduction of vaccine inoculation would doubtless *save* many lives to the State; but we should be apt to stare with surprise, if Dr. Jenner had claimed a reward for a discovery that *created* human beings.

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THE preceding statement of the reasons which induce me to hold the opinion that agriculture is the sole source of revenue, will neither have its truth proved nor disproved by the citation of authorities in its favour; but, as it may tend to shew that I am not singular in maintaining this opinion at the present day, and as the Edinburgh Reviewer may possibly not deem it so very preposterous, if it shall prove to have been very recently held by a political Economist, for whose attainments himself or his coadjutors have, on various occasions, professed great respect, I shall here beg leave to quote the sentiments

sentiments of Mr. Malthus on this question. And it will be allowed that the testimony of this gentleman is entitled to greater attention, when it is understood that he is far from being a blind follower of the Economists.—After giving it as his persuasion that, in some senses, the definitions of national wealth, both of Dr. Smith and the Economists, are correct, he continues; ‘ Whichever of these two definitions is adopted as the best criterion of the wealth, power, and prosperity of a State, the great position of the Economists will always remain true, that the surplus produce of the cultivators is the great fund which ultimately pays all those who are not employed upon the land. Throughout the whole world the number of manufacturers, of proprietors, and of persons engaged in the various civil and military professions, must be exactly proportioned to this surplus produce, and cannot in the nature of things increase beyond it. If the earth had been so niggardly of her produce as to oblige all her inhabitants to labour for it, no manufacturers or idle persons could have existed. But her first intercourse with man was a voluntary present; not very large, indeed, but sufficient as a fund for his subsistence, till by the proper exercise of his faculties he could procure a greater. In proportion as the labour and ingenuity of man, exercised upon the land, have increased this surplus produce, leisure has been given to a greater number of persons to employ themselves in all the inventions which embellish civilized life. And though, in its turn, the desire to profit by these inventions has greatly contributed to stimulate the cultivators to increase their surplus produce; yet the order of precedence is clearly the surplus produce; because the funds for the subsistence of the manufacturer must be advanced to him, before he can complete his work: and if we were to imagine that we could command this surplus produce whenever we willed it, by forcing manufactures, we should be quickly admonished of our  
‘ gross

' gross error by the inadequate support which the work-  
 ' man would receive, in spite of any rise that might take  
 ' place in his nominal wages.\* Then, after observing,  
 ' That it is a very great error to suppose that the system  
 ' of the Economists is really unfavourable to manufac-  
 ' tures';—that, ' in the history of the world the nations  
 ' whose wealth has been derived principally from manu-  
 ' factures and commerce, have been perfectly ephemeral  
 ' beings compared with those the basis of whose wealth  
 ' is agriculture';—and that ' it is in the nature of things  
 ' that a State which subsists upon a revenue furnished by  
 ' other countries, must be infinitely more exposed to all  
 ' the accidents of time and chance than one which pro-  
 ' duces its own':—Mr. Malthus goes on to say:—' No  
 ' error is more frequent than that of mistaking effects for  
 ' causes. We are so blinded by the shewiness of com-  
 ' merce and manufactures, as to believe that they are  
 ' almost the sole cause of the wealth, power, and prof-  
 ' perity of England. But perhaps they may be more  
 ' justly considered as the consequences than the cause  
 ' of this wealth. According to the definition of the  
 ' Economists, which considers only the produce of land,  
 ' England is the richest country in Europe in proportion  
 ' to her size. Her system of agriculture is beyond com-  
 ' parison better, and consequently her surplus produce is  
 ' more considerable. France is very greatly superior to  
 ' England in extent of territory and population; but  
 ' when the surplus produce, or disposable revenue of  
 ' the two nations is compared, the superiority of France  
 ' almost vanishes. *And it is this great surplus produce*  
 ' *in England, arising from her agriculture,* which enables  
 ' her to support such a vast body of manufacturers, such  
 ' formidable fleets and armies, such a crowd of persons  
 ' engaged in the liberal professions, and a proportion of  
 ' the society living upon money rents, very far beyond

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\* Essay on Population, 4to ed. p. 435.

‘ what has ever been known in any other country in the world.’ \*

In addition to this striking testimony in favour of the truth of the doctrine I am now contending for, I shall also here quote Mr. Malthus’s observations, which are perfectly accordant with my own opinions, † relative to the confined and erroneous conceptions of those, who, in contemplating the importance of the revenue derived from land, restrict their view to the net money revenue received by the class of land proprietors. ‘ If,’ says he, ‘ in asserting the productiveness of the labour employed upon land, we look only to the clear monied rent yielded to a certain number of proprietors, we undoubtedly consider the subject in a very contracted point of view. The quantity of the surplus produce of the cultivators is indeed measured by this clear rent; but its real value consists in its capability of supporting a certain number of people, or millions of people, according to its extent, all exempted from the labour of procuring their own food, and who may, therefore, either live without manual exertions, or employ themselves in modifying the raw produce of nature into the forms best suited to the gratification of man. A net monied revenue arising from manufactures, of the same extent, and to the same number of individuals, would by no means be accompanied by the same circumstances. It would throw the country in which it existed, into an absolute dependence upon the surplus produce of others; and if this foreign revenue could not be obtained, the clear monied rent, which we have supposed, would be absolutely of no value to the nation.’ ‡ —And again, in speaking on the subject of taxation, Mr. Malthus observes, ‘ The real surplus produce of this country, or all the produce not actually consumed

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\* Essay on Population, 4to ed. p. 437.

† See note in ‘ Britain independent of Commerce,’ p. 32. ‡ p. 433.

‘ by

‘ by the cultivators, is a very different thing, and should be  
 ‘ carefully distinguished from the sum of the net rents of  
 ‘ the landlords. This sum it is supposed does not much  
 ‘ exceed a fifth part of the gross produce. The remain-  
 ‘ ing four fifths is certainly not consumed by the labourers  
 ‘ and horses employed in agriculture; but a very con-  
 ‘ siderable portion of it is paid by the farmer, in taxes,  
 ‘ in the instruments of agriculture, and in the manu-  
 ‘ factures used in his own family and in the families of  
 ‘ his labourers.’\*

These quotations render it almost superfluous for me to add any other confutation of the objections of those who urge that agriculture cannot be the sole source of the revenue of Britain, because the rents of land in the kingdom do not amount to much more than the sum annually paid in taxes †; and because the added revenue of the whole community, is vastly greater than the value of even the gross produce of the soil. These objections,

\* Essay on Population, p. 441.

† An historical fact is worthy the attention of those who talk of the unexampled amount of our taxes. William the Conqueror, 700 years ago, when scarcely a manufacture, much less commerce existed, from his 1200 manors, and other internal sources, derived a revenue of £. 1060 a-day; which, as the pound sterling then contained thrice as much silver as it now does, and was besides at least twenty times more valuable, makes his annual revenue amount to upwards of £. 25,000,000 of the present day. (See Maseres *Hist. Anglic. Selecta Monumenta*, p. 258). Now if England, 700 years ago, with a population of two or three millions, using a wretched mode of agriculture, and without manufactures and commerce, could afford to the government a revenue of £. 25,000,000; in what respect is it so very marvellous that Great Britain, with a population of eleven millions, and under a system of agriculture the most productive in the world, should now be able to supply the state with £. 60,000,000 yearly; which, in proportion, is not half so much as was then paid? And what need is there to give to her commerce and manufactures, any share of the merit of bearing this burthen, when the ability of her agriculture alone, to bear a much greater load, has been proved?

however,

however, it may be worth while slightly to attend to; especially as some very erroneous calculations on this subject have lately been presented to the public.—The net rent of land in this country has been variously estimated. I believe it is considerably more, but it will surely not be estimating it too high at 50 millions. That we may in every respect be within bounds, let us call the rent a quarter only of the gross produce of the land; which will therefore be 200 millions. Now the only deduction which ought to be made from this sum, for the purpose of ascertaining what part of it constitutes the real revenue of the society, is the amount of food consumed by the cattle employed in husbandry, and of the seed necessary to keep up the stock of grain. All the remainder of the Farmers' expences—the food which they supply to 2,000,000 of labourers—the cost of their manure, of their implements of husbandry, and of their various improvements of draining, irrigating, &c.—though they are a deduction from *their* revenue, are, in fact, an addition to that of the community. It will scarcely be disputed, therefore, that if we subtract from the gross produce of the soil a quarter, as the amount of food reserved for the cattle of the farm, and of grain to be used for seed, we shall have made an ample allowance. It appears, then, at the very lowest computation, that this country every year derives a revenue of £. 150,000,000 from its soil. Now this revenue it will be seen, when dispersed in ten million ramifications through the mass of society, will be abundantly sufficient to account both for the taxes which are paid by this country, and the revenue of the whole of its community. As to taxes, every man has the word in his mouth, that half of his income is expended in them. But if we deduct 60 millions from the amount of the revenue of the country, there is still 90 millions remaining, untouched by government. And if we reflect that of the fifty millions of net revenue of the land holders;

the fifty millions of profit of the Farmers; and the fifty millions expended by them in cultivating their land—all which is a new creation—sixty millions are transferred to the government, of which twenty-six millions become a revenue which is spent by the stockholders; and that the remainder is, before the end of the year, expended in various articles of use or luxury, and thus becomes the revenue of millions of manufacturers and consumers;—it will appear nothing very marvellous that the added revenue of all ranks in this country may be estimated, as Mr. Colquhoun has done, at 330 millions,\* while the real revenue of the country is not half as much. This mode of estimating the revenue of a country by adding the revenue of all the classes of society together, is as if a man worth £. 20,000 a year, allowing £. 1000 a year to each of his ten sons, should say that his family was worth not £. 20,000 but £. 30,000 a year. The revenue created from the soil, belongs in the first instance wholly to the land proprietors and farmers; but these two classes transfer nearly the whole to the manufacturing and unproductive classes; and by this process, if attention be not paid to the *source* of revenue, we may readily calculate the revenue of the country to be twice as much as it really is.†

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THE corollary which the Economists deduce from the foregoing doctrine; namely, *That all taxes, however levied, fall ultimately upon the land*, so indisputably follows, if the truth of that doctrine be admitted, that it would scarcely seem to need any further illustration; yet, as this deduction appears to be particularly repulsive to those who have not attended to enquiries of this

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\* ‘Treatise on Indigence.’

† On this subject see a note in ‘*Britain independent of Commerce*,’ p. 35.

nature, I shall venture, though at the risk of being thought tedious, to occupy a few pages in placing it in as clear a point of view as I am able.

In order to accomplish this object, we must once more leave a circulating medium out of question. Now if no circulating medium were made use of, it is clear that the government must call for taxes in kind:—instead of requiring sixty millions of pounds sterling, yearly, it must demand the articles which this sum is now employed to purchase. The expenditure of our government consists in the sums which it pays to the stockholders, the officers of state, &c. and those which are required for providing food, cloathing, &c. for the army and navy, for building ships, fortifications, &c. Let us in the first place, for the sake of greater simplicity, attend to the sources whence the latter branch, if paid in kind, must necessarily proceed. As all the wants of government might be readily satisfied, if it possessed provision for the support of its naval and military establishments, together with the requisite raw materials for other purposes, and food for the sustenance of the labourers necessary to give them form; it might either levy a tax of so much food, and of so much iron, wood, wool, &c. or it might at once demand a tax of so much food, and so many ships, so many muskets, so many coats, &c. If the former method were adopted, it is not easy to perceive how it can be denied that all the taxes would fall upon the soil; for from what quarter could a demand for wheat, oxen, sheep, timber, and wool, be supplied, but from the produce of the land? and from whom could this produce be drawn, but from the class of cultivators, whose property the whole of the annual produce of the soil is? Though a part of this demand were made upon the class of manufacturers and the unproductive class, it is obvious that they could not have the power of satisfying it, except through the medium of revenue drawn from the agricultural class.—But although the case is rendered more complex, if we sup-

pose that the second mentioned mode of taxation were acted upon, and a tax of so many thousand yards of cloth were levied upon the woollen manufacturers, of so many ships upon the ship-builders, of so many muskets upon the gun-smiths, &c.; a slight consideration will shew that the case is not really altered. Let us enquire, for instance, how a demand of 1,000 yards of cloth, upon a woollen manufacturer, would be paid. As the price of such of his cloth as was sold prior to this demand, merely replaced the raw material, the provision consumed in fabricating it, and his ordinary profits, if he were called upon for 1,000 yards of this cloth without any return, he must necessarily charge the whole of its cost upon the remainder which was sold. Thus the land owner would have to pay, in addition to the natural price of the cloth consumed by himself, the price of all the cloth advanced to the state; and thus he would as certainly in the end pay this tax, as if the raw material and the food required in manufacturing it, had been demanded from him in the first instance. In fact, this consequence must follow, from the circumstance, that the labouring manufacturer never derives more than a bare subsistence from his labour, and that the master manufacturer must always gain his ordinary profits. Neither the one nor the other, therefore, has the power of finally paying the taxes which the government may require of them. They must shift these taxes from their own shoulders, and they can in the end fall upon the land owners only, who have not the means of casting the burthen upon any other class.

It is needless to dilate upon the mode in which the taxes required for the payment of the interest of the national debt, the salaries of the officers of state, &c. finally fall upon the land. If these sums were paid in kind, they must either be paid in provision with which every thing else could be procured, or in food and an assortment of manufactured articles. In both cases, as

we have shewn above, they could be derived from no other source than the soil.\*

If the Edinburgh Reviewer hesitates to admit the conclusion

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\* This mode of estimating our taxes—not by their nominal money amount, but by the commodities which they will purchase, and the men they will subsist—would help us to avoid the very common error of supposing that our real wealth has doubled within these 20 years, because we can now pay 60 millions in taxes, with as much ease as we could then pay 30 millions. The fact is, that within the last 20 years, the price of every thing has more than doubled. When, therefore, we pay 60 millions in taxes at present, we do not really pay more than 30 millions would have been 20 years ago; and we can now as easily pay the former sum, as we could then have paid the latter. This consideration, too, will shew us the error of estimating the relative power of the continental states and our own, by the *nominal* amount of the revenues of each. Thus, some would suppose that France, with a revenue equal to 40 millions sterling, is much poorer than Britain with one of 60 millions. But, in truth, she is much richer; for 40 millions in France are equal to 80 millions in Britain. The cost of keeping up naval and military establishments being there only half as much as in this country, 40 millions in France are equal to 80 millions here.—There is one view of the effect which the augmentation in the price of every thing in this country has had, which, though it is but distantly connected with this subject, deserves to be pointed out. I mean; *That this augmentation of price has virtually extinguished a large portion of the national debt.* Thus, for the 100 millions of that debt contracted in the American war, we now *really* pay only half as much interest as was agreed to be paid when it was borrowed; which is the same thing as if 50 millions of that debt were wiped off. That this is true, must be allowed if we leave a circulating medium out of question. The holder of £. 10,000 stock, bought during the American war, could at that time have purchased twice as much with the interest of it, as he now can. He has virtually, therefore, lost half of his capital; and the nation in reality only pays him half the sum it agreed to pay. This view of the national debt, which, as far as I know, is new, will enable us to conceive how such a debt may be increased to a vast extent without inducing national ruin, or even absorbing all the revenue of the land proprietors. By increasing the price of commodities in proportion as it increases, (for to this cause principally I am persuaded should

conclusion which the preceding arguments have been intended to support; I would beg to refer him to an authority, to which on many occasions I am disposed to pay great deference, and which his reverence for the identity of the critical character, will scarcely suffer him to impugn—I will refer him to the EDINBURGH REVIEW. At page 445, of vol. 1, he will find the following sentence on this subject, pronounced by the Reviewer of a work, the professed object of which was to controvert the doctrine of the Economists, and to prove that taxes fall equally upon every branch of revenue. After shewing, very clearly in my opinion, that a tax upon rent would fall, not as the author of the work has contended, upon both the farmer and the landlord, but upon the latter alone; the Reviewer continues; ‘ We are rather inclined  
 ‘ to believe that the same train of reasoning which thus  
 ‘ proves that all taxes on land are paid by the proprietor  
 ‘ alone, requires very little extension in order to lead us  
 ‘ to a more general conclusion, *that ALL TAXES WHAT-  
 ‘ EVER ultimately fall on the neat surplus of the annual  
 ‘ reproduction.* The argument, perhaps, has not yet  
 ‘ been stated in such a form as to leave no room for  
 ‘ objection; but this proposition appears to us to be the  
 ‘ nearest approximation to truth that has yet been  
 ‘ offered on the subject.’ Then, after remarking ‘ that a  
 ‘ line of distinction has not always been sufficiently drawn  
 ‘ between the theoretical conclusion, or general fact, of  
 ‘ the ultimate incidence of taxes, and the practical  
 ‘ scheme of a direct territorial tax,’ he goes on to say,  
 ‘ For ourselves, we will confess that while we entertain  
 ‘ more

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should be attributed our rise of prices, and not, as the Edinburgh Reviewer has contended, to any influx of the precious metals or augmentation of paper money), it virtually in a great measure extinguishes itself in its progress. If the original lenders to the state, had had the wisdom to stipulate for a *corn* interest, the nation would be burthened with the payment of an interest to them, nearly twice as great as it now pays.

‘ more than doubts with respect to the expediency of the  
 ‘ latter, we have very little hesitation as to the truth of the  
 ‘ former.—— But although the territorial incidence of  
 ‘ all taxes does not appear to suggest necessarily a direct  
 ‘ impost upon land, which is the great practical tenet of  
 ‘ the Economists, it is *intimately* and *necessarily* connec-  
 ‘ ted with their great theoretical tenet as to the *source*  
 ‘ of national riches. These two positions indeed are  
 ‘ involved in each other; or rather they may be said to  
 ‘ form two views of the same general fact, one of which  
 ‘ presents it indirectly.’ The Reviewer then proceeds  
 to state as ‘ a presumptive evidence in favor of the  
 ‘ economical theory,’ that, ‘ its principle with regard to  
 ‘ the primary and essential source of wealth, the eluci-  
 ‘ dation of which has given political economy a new  
 ‘ form, or rather first gave a strict scientific form to that  
 ‘ subject,’ has, like many other great discoveries, been  
 detected by some authors of antiquity; and that ‘ the  
 ‘ two propositions, of which it consists, and which are  
 ‘ intimately connected with each other, have separately  
 ‘ and independently occurred to the most cultivated  
 ‘ understandings, by which in former times the relations  
 ‘ of political economy were examined.’

If the Reviewer, violating the sanctity of the regal  
 “we,” tells me that this is the opinion of one of his  
 associates, not his, I can only lament that they whose  
 ‘ professed object it is to use their feeble endeavours in  
 ‘ assisting the public judgment’ (No. 22, p. 430), should  
 direct it to one track one day, and to another directly  
 opposite the next.

In this long, and, I fear, tedious discussion, we have  
 almost lost sight of Mr. Mill, who has advanced little  
 that directly bears upon this point. But a remark at  
 the close of his chapter, ‘ on land, as a source of wealth,’  
 requires attention. He states that I have unfairly kept  
 out of view the doctrine of the Economists, that land is  
 the only proper source of taxation.—Here we find Mr.  
 Mill pursuing his old plan of forcing down the throat  
 of

of his opponent, whatever may be his objection to swallow them, all the conclusions which others have deduced from his premises. The simple cause why, in the first editions of my pamphlet, I did not mention this doctrine of the Economists, was, that it was one of several of their positions with which I could not agree. In the third edition, I expressly stated my dissent from it; and of this circumstance Mr. Mill in a note admits that he was aware. But he is mortified that I should thus elude his grasp, and he laments that I did not give my reasons for this dissent, as 'he can discover none that are not as strong against the theory as against the corollary. (p. 46.).—It would occupy too much space to give Mr. Mill *all* the reasons that he demands; but his curiosity shall be gratified with one of them, which he will scarcely assert to be hostile to the theory of the Economists.—In consequence of the national debt, the stockholders in this country have a virtual mortgage on the soil, and a command of a portion of its surplus produce, equal in value to the interest of their debt. Now since the whole of their revenue is derived from the soil, it is clear that any taxes which they pay, must in the end fall upon the soil; yet these taxes are not refunded to them, as in the case of taxes laid upon the wages of labour and the profits of stock. The stockholder being a joint proprietor with the land owner, of the surplus produce of the soil, the taxes levied upon him are really paid out of his portion of the surplus produce; which is but just. But if all taxes were laid *directly* upon the soil, the land proprietors would pay a tax upon a portion of the surplus produce, over which, being mortgaged to the stockholder, they have no power, which would be the grossest injustice.

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*Of Manufactures, as a Source of Wealth.*

HAD not experience proved the contrary, I should have conceived that the repeated declarations in my

pamphlet, of my conviction of the vast importance and utility of manufactures; of my persuasion that no country could accumulate wealth without their aid; nor any country in Europe make great agricultural advancement, if deprived of their stimulus;—would have sufficiently shielded me from the charges of depreciating their value, and aiming at their destruction, which the Edinburgh Reviewer, and nine tenths of those who have taken the trouble to comment upon my statements, as well as Mr. Mill, have brought against me. But as I have been deceived in this respect, and the event has shewn these gentlemen's inability to credit that any one can be a friend to manufactures, who will not allow them to be a source of wealth,—it is necessary once more to state, previously to entering upon the present inquiry, that neither Mr. Mill nor the Edinburgh Reviewer is more sensible than I am of the utility and importance of manufactures; and that in any thing which I may advance in opposition to the doctrine that they create wealth, I neither mean to degrade the merit of the manufacturing labourer, nor to advise the substitution of any other system of industry in the room of that upon which we at present act. I contend for the doctrine of the Economists on this subject, as an abstract truth, which I deem, for reasons already indicated, of considerable importance; but in no respect do I deduce any practical rule from it, hostile to the existing state of things.

At the outset, too, it will not be useless to premise, that in reality there is little or no difference between my opinions on this point, and those of my antagonists who most warmly oppose me. The controversy in this, as in a thousand other cases, is chiefly to be attributed to the ambiguity of language. We use the words "create" and "source" in different senses. I say the agricultural labourer alone *creates* wealth; that his labour is the sole source of wealth; because it alone brings into existence matter without the annihilation of other matter—because

this matter is essential to the existence of man—and because with its aid, every thing that his vast desires can grasp, may be produced with facility. On the other hand, I deny that manufactures *create* wealth—that they can with propriety be termed a *source* of wealth—because they cannot exist except through the extinction of agricultural produce; and because in consequence of the principle of population which ever multiplies the numbers of the human race beyond the quantity of food provided for them, the possessors of the produce of the earth can always *command* the produce of the labour of the manufacturing class; the members of which never receive more than a bare maintenance in return for their labour.

Mr. Mill and the Edinburgh Reviewer, use the words “create” and “source” in a sense widely different. Because manufacturers refund an equal value for what they consume;—because if they consumed the produce of the earth without making such a return, this value would not have existed;—it is contended by them that this class creates wealth.

Now in this sense neither the Economists nor myself will deny that manufacturers create wealth. The Economists certainly never asserted that a nation which employed its agricultural produce in feeding manufacturers, would not be richer than one that employed an agricultural produce equally great, in feeding idlers. And, however a few expressions of my pamphlet, not perhaps sufficiently precise, may be twisted, the context will indisputably shew, that it could not be my aim to maintain any such opinion. On the contrary, I have over and over again stated, that manufacturers were essential to enable a nation to accumulate wealth.

The question therefore is, By whom are the terms now under consideration properly applied—By Mr. Mill and the Edinburgh Reviewer, or by the Economists and myself? To determine this, let the reader consider the following

lowing analogous illustrative cases. The profession of physic, I say, is a very necessary and useful one. It annually saves many lives to the community. The nation, therefore, which abounds in skilful physicians, will be richer in men than that which has none. But could I therefore contend with any propriety, that the physician *creates* human beings—that he is the *source* of existence?—So, if Paracelsus, in his research after the philosopher's stone, had discovered a liquor of which a drop when poured upon a bushel of sand, had the marvellous power of transmuting it into grains of gold; could we with any propriety have said, that the *sand* created the gold—even though the liquid possessed no extraordinary powers when poured upon clay, or chalk, or wood?—Again, we should find it very difficult to collect rain water from the top of a building, without a cistern to contain it, but should we therefore say the cistern *created* the water.—Or, lastly, would the Farmer who turns a lean ox upon an acre of rich pasture, say that the *ox created* the three or four stones weight of flesh, which it would gain in a few months?—If we could not with accuracy apply the term “create” to any of these cases, neither can we in the instance of manufacturers. Manufacturers, are the physician who prevents the sick from dying; the sand which the philosopher's stone converts into gold; the cistern which accumulates and preserves rain water; the ox which transmutes grass into flesh: but nevertheless they do not *create* riches.

If this explanation of the essential difference which exists between manufactures and agriculture as sources of wealth, be correct; it will follow that I can with perfect consistency concede to the Edinburgh Reviewer, that the accumulation of capital in the hands of the manufacturer tends to enrich a state—that without this class, a coach which now costs 50 quarters of grain, would have cost a hundred—that “the accumulation of capital and the perfection of manufacture” do indirectly contribute to the

wealth of the country—all this I can grant and yet consistently still contend that agriculture is the sole source of wealth. This accumulation of capital, this perfection of manufactures, both date their creation from the soil, and without it, could not have existed; yet the agricultural produce which is their source, might have been expended in a mode which would have left no return, and therefore this return is a *fixation* of national wealth. Nor are the Economists less persuaded of the important influence of manufactures upon the wealth of a state. In Dr. Smith's masterly analysis of their doctrines, he expressly gives as one branch of it  
 " That the industry of merchants, artificers, and manu-  
 " facturers, though in its own nature altogether unpro-  
 " ductive, yet contributes indirectly to increase the pro-  
 " duce of the land. It increases the productive powers  
 " of productive labour, by leaving it at liberty to confine  
 " itself to its proper employment, the cultivation of land,  
 " and the plough goes frequently the easier and the bet-  
 " ter by means of the labour of the man whose business  
 " is most remote from the plough." (B. iv. chap. 9.) Nor did Dr. Smith, in announcing this part of the doctrine of the Economists, consider it to be any way inconsistent with their main principle.

After this attempt to develop the true ground of the controversy on this point I proceed to advert to the arguments by which Mr. Mill has endeavoured to oppose the doctrine, that the value of the manufacturers labour is only equal to his consumption of agricultural revenue. First, he contends that it is of greater value because the profit of the stock employed in bringing it to market must be also paid; and secondly, because, if a manufactured article is set on one side, and the raw materials and food consumed in its fabrication, on the other, every body will give more for the manufacture (p. 24.)—One source of Mr. Mill's error here, is his taking the term "food" in a sense much more restricted than I intended.

When I say the labouring manufacturer receives only food for his labour, I evidently mean to include lodging, clothing and fuel; and it is surprising that Mr. Mill should have required this to be explained to him. He could not surely suppose I meant to say, that manufacturers go naked, and live in the woods. By the food received in return for their labour, I understand not merely that required for their own sustenance, but that also which they will transfer to the owner of the cottage in payment of his rent; to the collier in return for his coals; and to the clothier for his coat, &c.

But the futility of this objection will be rendered more apparent, by attending to another view of the subject; a view which I deem of such importance, that I shall request the reader's patience while I enter into a somewhat detailed illustration of it.

I contend, then, that the quantum of food transferred to the manufacturer in return for his labour is of no moment with reference to the question of the creation of wealth by manufactures. This quantity may be greater or it may be less than the food which has been actually consumed in producing the manufacture for which it is exchanged, but in either case, the real value of the manufacture, is the food which has been consumed in producing it; and on the other hand, the real intrinsic value of food, is, in every case, the manufactures which may be brought into existence during its consumption: and this value is wholly independent of the quantity of manufactures for which it may be exchanged by the cultivator. Or to express this idea in other words, I contend that the real value of that which forms by far the largest portion of agricultural produce—of food—is the services of every kind rendered by those to whose sustenance it has contributed, during the period of their consumption of it. This position may be variously illustrated. Thus (leaving a circulating medium out of question) if a land proprietor chose to give

Madame

Madame Catalani 100 quarters of wheat for singing an Italian air, it would be ridiculous to assert that the real value of this wheat was merely the song. Its real intrinsic value would be all the enjoyments, all the products of art for use or for pleasure, for which Madame Catalani could exchange it; and all the products for which those who had ministered to her gratification, could exchange the portion remaining with them after they had replaced the food consumed in producing these products. Again: suppose a farmer were to engage to give a cabinet-maker, to whom he had furnished wood and tools, 30 quarters of corn for fabricating a curious cabinet, about which he was occupied three months—the real intrinsic value of this corn would not be the cabinet merely, but all the manufactures also which the cabinet-maker could command from the surplus of these 30 quarters, that remained after his own subsistence had been deducted. That this statement is accurate, will be seen if it be considered, that provided the farmer had met with a cabinet-maker so poor, that he could have engaged him for his mere subsistence, which we will call 2 quarters, he could then have expended the remaining 28 quarters in the manufactures which, on the contrary supposition, the cabinet-maker would have enjoyed. Thus the real wealth of the community, in this instance, would not have been at all affected by the greater or less wages of the manufacturing labourer. The sole difference would be, that the farmer would in the one case be richer and the cabinet-maker poorer than in the other, and *vice versa*. The *prosperity* of the bulk of society will be greater the greater is the quantity of food exchanged by the cultivators for a given quantity of manufactures; but its *gross wealth* will not be influenced, whatever may be the amount of the food exchanged. If we do not admit this, it is evident that we place national riches in nominal value, which is nonsense. A country that, by consuming 100 quarters

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of wheat, fabricates a quantity of wool into a thousand yards of cloth, half of which remains with the woollen manufacturer, cannot be richer than another country, which, adopting a different system, fabricates the same quantity of cloth by means of the same quantity of corn, but draws the whole of the cloth to those who furnished the corn.—This mode of viewing the subject, will enable us to comprehend whence arises the amazing difference in the *corn* price, if I may so express it, of the manufactures of countries, where from a variety of circumstances, the system of society is different from ours. Thus in the East Indies, where little of either fuel, clothing, or lodging is required, and no animal food is consumed by the mass of society; if our improved system of manufactures and of agriculture were prevalent, the proprietor of 10 acres of land could acquire twice as many goods in exchange for his agricultural produce, as he can in this country where the manufacturer must necessarily retain a greater portion of the manufactures into which that produce can be converted. And again; if the manufacturers of this country were to live chiefly on potatoes, as some injudicious persons have advised, and the climate were to become so mild that little fuel was required, and no house or clothing but a mud hovel and a slight stuff vest, the land proprietor, instead of purchasing the labour necessary to convert a quantity of wool into 1000 yards of cloth, as he now does, for the food produced by 50 acres, would purchase it probably with the produce of 25. He would thus retain the clothes, the fuel and the house rent, or an equivalent to them, which on the present system supply the wants of the manufacturers. But surely we cannot say that such an alteration of affairs, would make the wealth of the country either greater or less.

If the preceding observations have been successful in impressing the reader with the truth of the position they have been intended to maintain, namely, that the  
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real intrinsic value of the produce of the earth, is the services and manufactures which can be produced by the consumption of the food and raw materials of which that produce consists; and that this value is independent of all nominal price; it will be obvious that the objections of Mr. Mill to the doctrine of the Economists, are not of the slightest weight. If the cultivator gives more for a manufactured article than the raw produce and food consumed in producing it, then he gives more than its real value. The extra food and raw produce will still afford an additional value.—And this is a complete answer also to Mr. Mill's objection (p. 30.) that manufactures create wealth, because the invention of machinery enables the manufacturer to produce 500 yards of cloth, for instance, with the same expence of provision as was before required to produce 100. In truth, when, by the invention of machinery, the same quantity of manufactured produce is raised by a less consumption of provision, no very long interval of time elapses before the cultivator purchases the additional quantity for the same sum as he formerly gave for the quantity produced by the old mode. But the enjoyment of a monopoly by the discoverer of a new machine, does not alter the case. He transfers to himself, in consequence, a quantity of food from the cultivator, for less than its real value; but the country would have been just as rich if he had sold his manufacture for a quantity much smaller.

It has been well observed, that the habit of estimating the value of every thing in money, is at the root of almost all the errors of Political Economists; and it will be seen that this prejudice which has evidently bewildered Mr. Mill in the objections above adverted to, has been at the foundation of his attempt to invalidate the conclusion which I drew from the supposed manufacture and sale of a coach. Mr. Mill asserts that it is certainly true "that if the coach-maker has, in the month of  
 " October, 50 quarters of corn, which, in the month of  
 " March,

" March, he has transformed into a coach worth 60 quarters, the country is the richer in consequence of this manufacture of the coach, to the amount of 10 bushels, (quarters, I suppose) of corn." (p. 26.) Now in reply to this assertion, for it is nothing more, I would merely ask Mr. Mill, by what *hocus pocus* he can create 10 quarters of corn by manufacturing a coach. He says the country would be richer in consequence of this manufacture to the amount of 10 quarters of corn. I ask him how? and I ask him moreover, if he really believes that the country would have been poorer if the coach had been sold for 50 quarters, its original cost. If he does not, then he must allow that the coach being worth 60 quarters has nothing to do with an encrease of national wealth. The *coach* is a portion of national wealth; not the *worth* of it, whether that worth be expressed in money or corn.

After making the objections just refuted, Mr. Mill adds several remarks on the question now under consideration, the tendency of all which being merely to shew that manufactures and the division of labour have an indirect influence upon the prosperity of agriculture, I certainly do not feel myself called upon to controvert. I would only observe that his assertion, ' that it is the ' manufacturers who add the whole value it obtains to ' four parts at least in five of the produce of the soil,' (p. 26.) is founded upon the same misapprehension of the principle of population;—the same inattention to the fact that food is the grand want of man and that with it he can procure every thing;—and the same neglect of the great truth that the bulk of manufactures are carried on solely as a mean of obtaining this food from the monopolizers of the soil;—which I conceive have pervaded the whole of his reasoning on this subject. If, when a cultivator has produced from the land five times more than he can himself consume, there were any difficulty in finding mouths to eat the remainder,

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and hands that would give the produce of their labour in return for it, there would be some reason for this statement of Mr. Mill. But he surely must know that when food is produced, the population will always encrease in a ratio beyond its augmentation; and that, from this cause, it is the possessor of food, not the manufacturer, who fixes the value of his produce.

Having thus replied to what seems to me the substance of all the arguments that I have seen advanced against the doctrine that manufactures do not create wealth, it will not be useless to quote the opinions of two philosophers on this subject, whose authority few will deny to be an accession to the strength of any cause.

First, then, let us hear the sentiments of that profound and original thinker Dr. Franklin. On the question of what is the real value of food and manufactures, he thus expresses himself in a letter to Lord Kames: ‘ Food  
‘ is *always* necessary to all; and much the greatest part  
‘ of the labour of mankind is employed in raising pro-  
‘ vision for the mouth. Is not this kind of labour,  
‘ then, the fittest to be the standard by which to measure  
‘ the values of all other labour, and consequently of all  
‘ other things whose value depends on the labour of  
‘ making or procuring them? May not even gold and silver  
‘ be thus valued? ’\*—Again, in a paper on the principles of political economy, he says, ‘ All food or subsistence  
‘ for mankind arises from the earth or waters. Neces-  
‘ saries of life that are not food, and all other commo-  
‘ dities, have their value estimated by the proportion  
‘ of food consumed while we are employed in procuring  
‘ them.—From labour arises a great encrease of vege-  
‘ table and animal food, and of materials for clothing  
‘ as flax, wool, silk, &c. The superfluity of these is  
‘ wealth. With this wealth we pay for the labour em-  
‘ ployed in building our houses, cities, &c. which are

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\* Lord Woodhouselee’s *Life of Lord Kames*, vol. ii. p. 85.

‘ therefore

‘ *therefore only subsistence thus metamorphosed.*—Manufactures are only *another shape* into which so much provision and subsistence are turned, as were equal in value to the manufactures produced. This appears from hence, that the manufacturer does not in fact obtain from the employer for his labour *more* than a mere subsistence, including raiment, fuel and shelter, all which derive their value from the provision consumed in procuring them.\*’

Whether these striking aphorisms of the American sage, were the offspring of his own vigorous investigations, or adopted from the French Economists, is of little moment. In either case to have them pronounced by such a man is *a priori* greatly in favour of their consonance with truth; and few will be inclined to admit that reasonings which Dr. Franklin thought convincing, can deserve the epithet “flimsy,” which Mr. Mill has bestowed upon them.

The other authority which I shall adduce on this subject is that of Mr. Malthus; and the sentiments of this gentleman will be deemed of greater weight, when it is recollected, as I have before observed, that he is no blind admirer of the Economists; but admits that in some senses, manufactures may be said to create national wealth. Yet, nevertheless, he does not hesitate to assert that, ‘manufactures strictly speaking are no *new* production, no new *creation*, but merely a *modification* of an *old* one, and when sold must be paid for out of a revenue already in existence, and consequently the gain of the seller is the loss of the buyer. A revenue is transferred but NOT CREATED.† We have here the truth of all that I have asserted on this subject, explicitly allowed; and Mr. Mill may believe, that in the company of the Economists, Dr. Franklin and Mr.

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\* Franklin's Works, vol. ii. p. 409. edition 1806.

† Essay on Population, p. 433.

Malthus, it gives me very little concern to hear the opinions which we hold in common, stigmatized by him as "contracted," "imperfect," and "flimsy."

*Of the Influence of the Expenditure of the Land Proprietor's Revenue, upon the Production of National Wealth.*

ON this question, which, in the pamphlet on which he comments, occupies about half a dozen pages, Mr. Mill has given a dissertation that fills five-and-twenty. It would be tedious to examine all his arguments at length: their substance however I shall endeavour to reply to. But, in the first place, the objections of the Edinburgh Reviewer claim attention.

After some of those sneers which a Reviewer finds so useful in flavouring his more tasteless matter, partly directed against my doctrine and partly against the "landed gentlemen," he observes 'that in the present state of society they would not forfeit with him their fair character, if they were occasionally to lay by a little for younger children, when they have large families; nor would they, in his eyes, be guilty of any great crime towards the state, even if so many as were so disposed were to be as parsimonious as Mr. Elwes.' He admits "that consumption must exist somewhere," but he conceives 'there cannot be a more gross error than to consider the land proprietors as the principal consumers of the country, when they have not the distribution of much above a fourth part of the value of the raw produce of the country.' (p. 434.)

These objections are a compound of mere quibbling and gross misrepresentation. Because I had maintained that direful ruin would ensue, if the "*whole*" of the class of land proprietors were to imitate Mr. Elwes, the Reviewer says they would not be guilty of any great crime in his eyes, if "*so many as were so disposed*" were  
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to be as parsimonious as this noted miser. This is a good specimen of that happy talent at evading an argument, for which the fraternity of which this gentleman is a member, are so famous. The Reviewer very well knew that I never contended for the necessity of every individual land owner spending his revenue; and that therefore I should as little deprecate, as himself, the occasional hoarding for younger sons; and feel as little pain at the contemplation of a few misers among them. What I contend for, is the general principle; not that every individual should conform to it: being well aware that the saving schemes of some will be always counteracted by the profusion of others. But what has the Reviewer advanced in opposition to this principle? Nothing. He says, indeed, that the land owners are not the recipients of more than one fourth of the raw produce of the country, and that it is a gross error to suppose them the sole consumers in the country. But who asserted this? Not I, assuredly. If the Reviewer had exercised the slightest candour, he would have told his readers that in the very page where I state the land proprietors to be the recipients of the revenue of a country, (p. 32.) there is a note for the purpose of explaining that, by the term land proprietors, I mean also to include the farmers, so far as respects their profits, and that I use the former term merely to prevent circumlocution. Now will not the Reviewer admit, that the land proprietors and farmers together, have in their possession all the raw produce of the soil? and putting money out of the question, will he not grant, that if they do not exchange this with the class of manufacturers and the unproductive class, their members must die of cold or perish with hunger? If he admits this, he admits all I contend for.

There is only one more of the Reviewer's observations on this score, to be attended to. He says the importance which I have attached to the circumstance of 50 landlords becoming parsimonious is ridiculous. And

so it would be if I had attached importance to it. But could not the Reviewer see that I merely instanced this case as an illustration of the effect which would ensue from a *general* adoption of such a scheme? And will he pretend that the *total* loss (for it was clearly this to which I had reference) of the custom of a class which annually at the least spends 50 millions, would be of less consequence than the loss of the custom of America or the Continent?

I now proceed to the consideration of Mr. Mill's objections to this doctrine.

His first is, that land is not the sole source of wealth. (p. 67.) To this I have so fully replied in a former section, that it is needless again to attend to it. He, then, as preparatory to further investigation, enters on a laboured illustration of the term "consumption," which, he says, has two senses: First, that of actual annihilation, as when the manufacturer drinks his wine, or the land proprietor consumes a thousand quarters of corn in the maintenance of dogs, horses for pleasure, and livery servants: And, secondly, that of employment for reproduction; as when the manufacturer consumes his wool or cotton in working it up into cloth, or when the land proprietor consumes a thousand quarters of corn in the maintenance of agricultural horses and servants. He then takes upon himself to say, and very truly, that 'the man in whose reasonings and doctrines these meanings are confounded, must arrive at woeful conclusions,' and he gives it as his belief (p. 71.) that it is in the former of these senses, or that of actual annihilation, that I have understood the term consumption.

This is to be sure all very amusing. But I may join Mr. Mill in proclaiming, that the man who, in combating his opponent's doctrine, gives to a term a meaning which neither he nor any other political Economist scarcely ever applies to it, must arrive at woeful conclusions. What political Economist but Mr. Mill ever  
before

before applied to the term consumption the meaning of actual annihilation? I had conceived that it was strictly proper to call the purchasers of cabinet ware the *consumers* of this manufacture. But Mr. Mill, it seems, when he hears talk of the consumers of cabinet ware, understands that the purchasers, instead of placing it in their apartments, and carefully transmitting it from father to son, break it and burn it as soon as they get home! For my own part, I should have no hesitation in calling the buyer of a house, the consumer of that portion of the stock of a builder; but I should not have easily conceived, that any one would have understood me to mean that the purchaser must set it on fire. Indeed actual extinction is not understood, when the term consumption, in political Economy, is applied to the most perishable articles. The *bon vivant* who intends to let his wine be well *tartared* before he drinks it, and stores it in his cellar for eight or ten years, is as much its consumer on the very day that he has taken it out of the merchant's vault, as the vulgar citizen, of the gallon he buys one day and drinks the next. That Mr. Mill should thus puzzle his readers with telling them I understand by consumption actual annihilation; especially when I had explained that I meant by it "the final purchase and use of articles," (p. 44.) is, (to retort upon him one of his own sarcasms) 'a want of discernment which, in a man who stands up as an emphatical teacher in political Economy, does hardly deserve quarter.'

After this very learned distinction between the meanings of the term consumption, Mr. Mill enters into a long statement, the substance of which seems to be, that the wealth of a country will encrease in proportion as its annual produce is employed in feeding those who give a return for their food. On this subject Mr. Mill may rest assured I do not differ with him. But the question at issue is, whether it is the duty of the land proprietors

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to employ that part of the surplus produce which remains with them as revenue or as capital? Now the determination of this question depends on a circumstance which Mr. Mill never seems to have been sufficiently impressed with, namely, that by far the most important part of the produce of the soil is food, and that at least five sixths of the population of this country cannot procure this food except in return for services of some kind. It is not therefore essential to the prosperity of the country, that the revenue derived from the soil should be spent, that is, annually exchanged for the services of the classes who do not possess any portion of the produce of the soil? And cannot Mr. Mill perceive, that though it is not the province of the cultivators to employ the produce of the soil as capital, except in a small degree for the encrease of agricultural industry, yet that when expended, the *profits* which the other classes of society derive from it will in their hands become capital? He must be perverse, indeed, who does not see that it was my aim not to argue against the accumulation of capital in general, but against its accumulation in excess, and particularly by the class of land owners. To prove that accumulation even by this class is desirable, Mr. Mill enters into an analysis of the case of a land owner with a revenue of £10,000, who saves half of it, which he lends to a linen manufacturer. But solitary instances of this kind prove nothing. It is the general principle I contend for, relative to the truth of which we can come to a solid determination, only by putting an extreme case,—by inquiring what would be the result if *all* the land holders were to save their revenue. Let us try Mr. Mill's reasoning by this touchstone.

We have already found the great source of Mr. Mill's mistakes to be the insinuation of a circulating medium into his calculations. If therefore we wish to attain clear ideas on the present subject, we must once more leave this

this fertile root of error, out of question. The revenue, then, of the landholders, is not money; it is the produce of the soil—all the raw materials and food which the earth yearly produces. Mr. Mill says this ought to be *employed* as capital, not spent as revenue. There are but two ways in which it could be so employed; first as agricultural capital; or secondly as manufacturing capital. Mr. Mill seems to advise the former mode of employing it, when he recommends the landholder to expend upon his agricultural servants and horses, what he had previously expended upon his livery servants and stud. Let us suppose, then, that the whole of the cultivator's revenue were to be the next year employed as agricultural capital. What would be the consequence? Why, that the system of society must undergo a total change. All the manufacturers and idlers, which comprize five-sixths of the community, must become cultivators, or they must starve. But does not Mr. Mill see that this scheme is stark nonsense? Can he suppose that the landholders would employ their revenue in feeding twelve millions of people to do work which may be performed by two millions; or would this comport with his ideas of the necessity of manufacturers to create national wealth?—If this plan be so very absurd, we must examine the feasibility of the second. Let us advert to the consequences which would result from the employment of the whole of the landholders' revenue, as manufacturing capital. If we suppose they employed it in this way themselves, then all the manufacturing capital before existing, would be useless; every landholder must become his own clothier, his own coachmaker; he must enter into competition with the master manufacturers, and the extinction of that most respectable and valuable class of men must speedily follow. But Mr. Mill will say there is no need that the landholders should themselves employ their revenue as capital. They might lend it to the master manufacturers. This, however, only makes the

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difficulty greater. The class of landholders in this country, annually give the class of manufacturers, food and raw materials in exchange for their manufactures, to the amount of fifty millions sterling. Mr. Mill says they had better not spend this amount in this way, but lend it. And does he really suppose that employment could be found for fifty millions of additional capital, at the moment when those who are to employ it, have lost customers for their articles to the same amount? Was there ever a project conceived by man, more extravagant than this? Is Mr. Mill ignorant, that in this country even at the present moment, after a war that has absorbed so many hundred millions of capital, it is difficult to meet with profitable employment for it? Does he not know that every business is crowded with competitors—that hundreds of farmers are anxiously waiting for an opportunity of employing their capital on land, without finding an opening;—and that even prior to the present stagnation of trade, the profits in every branch of commerce were so extremely low as to indicate a redundancy of capital? And yet he talks of the possibility of finding employment for fifty millions of additional capital yearly, and that, too, with the loss of a market to the same extent!

Indeed, so truly absurd is this scheme of increasing national wealth, that I am persuaded Mr. Mill will deny that he has ever advised it; though indisputably his expressions imply as much. The fact seems to be, that looking at the expenditure of men of fortune in dogs, horses, and french cooks only, and forgetting that indirectly by far the largest portion of their revenue is spent in home manufactures, Mr. Mill has advocated a system in individual instances, of the result of which, when generally acted upon, he has been wholly unaware. That an individual landholder may be doing well to save £. 5,000 out of his revenue, and lend it to a neighbouring linen manufacturer, while there are hundreds of his neighbours  
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who are spending much more than their revenue, may be readily allowed. But the question is, whether it would be productive of national wealth that fifty millions should annually be so saved and lent? And except Mr. Mill can answer this in the affirmative, he has in nowise invalidated my position.

The preceding observations will in a great measure serve to shew that the remainder of Mr. Mill's remarks, relative to the necessity for an accumulation of capital to the progressive prosperity of a state, are in part unnecessary, and in part erroneous. Mr. Mill is indeed woefully mistaken, if he supposes that I ever meant to contend, that a gradual addition to the capital of some branches of the society, is not desirable; nor is any thing that I have advanced, fairly capable of this interpretation. That the progressive prosperity of a country demands that the class of farmers, that the class of master manufacturers, should yearly augment their capital, I am as well aware as Mr. Mill. But these classes have the power of doing this, without the aid of capital borrowed from the landowners—the one from its profit derived from the soil, the other from its *profit drawn* from the latter class and the class of landowners. And this remark, I trust, will lead Mr. Mill to see how little cause he had for regarding the paragraph respecting Sir Richard Arkwright, which he so triumphantly quotes as contradictory to other parts of my argument, as really favourable to his opinions. It is the province of such men as Sir Richard Arkwright to save, not of the land proprietors.

But though Mr. Mill might have spared himself the trouble of maintaining what I never denied, I am far from going the same length with him in respect to the extent of capital. Mr. Mill thinks there cannot be too much of it. I am persuaded there easily may. And this is an opinion which needs no long chain of reasoning to prove. Facts have established its truth beyond contradiction. Holland, previously to her late misfortunes,

had acquired so much capital, that she absolutely could not find employment for it, and was glad to lend her superabundance to any of her neighbours: and there can be little doubt, that, had it not been for the last war, the same would have been the case with this country. As Mr. Mill, however, notwithstanding his sneer in the beginning of his pamphlet, at my paradoxes, has thought fit to advance on this head, what he admits to be a paradox; and as this wonderful, “important, and demonstrative” hypothesis, besides having the charm of novelty, professes to give a *quietus* to the doctrine of the Economists, that a market can be found for a certain quantity of commodities only; it will not be amiss to examine it somewhat further. Mr. Mill grants that his theory will probably appear to his readers to be involved in considerable obscurity. He will therefore pardon me, if, after all the attention I have bestowed to develop its meaning, I should have been unsuccessful. His position, as far as I can collect, is this: There can never be a superabundance of capital; because if one part of it be employed in producing commodities of one description, and another, commodities of another description, the one may be exchanged for the other, and thus the market will never be overstocked.\*—Now, if Mr. Mill mean merely that there will be no superabundance of capital, if in proportion as new capital is employed in the production of manufactures, new capital to a proportionate extent be employed in producing food to be exchanged for them, he merely asserts what I have asserted before him†—what the Economists long ago asserted—and I have no dispute with him on a doctrine whose novelty I shall deny, but certainly not its truth. If, on the other hand, he mean to assert, that capital may be employed *ad infinitum* in producing new manufactures, while no addition is made to agricultural capital,—and this must be Mr. Mill’s meaning, if, as he asserts, he

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\* ‘Commerce defended,’ p. 81.

† See ‘Britain independent of Commerce,’ p. 79.

is controverting a doctrine of the Economists, for it is of *manufactured* commodities only, that they contend the market is limited—if such be his meaning, I profess my entire dissent from it. One single argument is sufficient to shew its extreme futility; and that of all people Mr. Mill should have sat quiet in his glass-house, without throwing stones at his neighbours paradoxes. Additional capital can be employed in new manufactures, only when there are fresh hands to be engaged. Now, how could Mr. Mill support his increased population, if there were no increase of food provided for them? Half of his manufacturers might make shoes, and the other half coats; but while they were starving for want of bread, it would be a poor consolation to tell them that they might exchange one for the other. Here again Mr. Mill has lost sight of the important truth, that the great use of manufactures, is to enable those who possess no share of the soil, to obtain their daily bread from those who have monopolized it, by presenting them with some attractive object in exchange for its produce. When Mr. Mill enters into a laboured explanation of the importance of the accumulation of capital to the prosperity of the community, is he ignorant that more than one half of the manufactures in which the bulk of society are engaged, are such as never, in the smallest degree, directly contribute to their comfort? What better is the poor man for the establishment of a new manufactory of buttons, or buckles, or necklaces, but in as much as it enables him to get more bread? I have contended for the increase of luxury, because I can see no other way by which the poor of Europe can draw the produce of the soil out of the hands of its possessors. But I confess when I reflect on the squalid looks and depraved morals of the poor children who are cooped up in our great manufactories; when I witness the palsied hand of the gilder and paint manufacturer; and hear the hectic cough of the needle-grinder and cotton spinner;—I cordially agree with

with Mr BURKE ' that no consideration but the necessity of submitting to the yoke of luxury and the despotism of fancy, *who in their own imperious way will distribute the surplus produce of the soil*, can justify the toleration of such trades and employments in a well regulated state.' If there could be any other mode devised, by which the poor could draw their ' meat, clothes and fire' from the land proprietors, than by the fabrication of luxuries, in preparing which they are often, to use the strong but too just language of an ingenious writer, " sacrificed body and soul," I should most gladly plead for the relinquishment of a great portion of our *wealth*, without any fear of thereby diminishing our prosperity.\*

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\* Mr. Mill has given a second edition of most of the observations to which I have just attended, in a chapter with which he has honoured a hasty and confessedly imperfect note of mine on the national debt. But he must excuse me from wearying the reader with the reiteration in another shape, of the substance of what I have already advanced. The sum of my argument in favour of the national debt is, that it has prevented an excessive accumulation of capital; and the only way in which Mr. Mill controverts this position, is by urging again his former mistakes about consumption being annihilation, and the manufacturing of buttons and buckles to exchange for each other, a means of feeding the poor. It is therefore unnecessary to observe more than this: That Mr. Mill has grossly misrepresented me when he has said, that I have recommended extravagance to government; and that a careful perusal of his statements has left me of the same opinion as before.—The Edinburgh Reviewer has wisely left this obnoxious national debt-note unassailed. He fortunately recollected, probably, that he, or one of his associates, in opposing the position of a gallicised Irishman, that our national debt would be our ruin, had maintained a doctrine almost precisely the same with mine; and proved that our immense debt is not so bad a thing as Mr. O'Connor flattered himself; but has been very useful in absorbing our superfluous capital.\*

\* Edinburgh Review, vol. v. p. 115.

*Of Commerce as a Source of the Wealth of Britain.*

AFTER having replied to the objections urged by my opponents against the preliminary doctrines of my pamphlet, I now proceed to a consideration of their criticisms upon this branch of its subject.

I must begin by confessing an error; for the discovery of which however I have not to thank any of my adversaries, as it occurred to me before I had had the benefit of their comments. Indeed, Mr. Mill, to my surprise, follows me in this mistake; and the Edinburgh Reviewer does not distinctly point it out.—It was certainly injudicious, in the consideration of commerce as a source of wealth to any country, to regard it as divided into the distinct branches of commerce of import and of export. It ought undoubtedly to be considered as a whole; and the profit arising from it cannot be ascertained with correctness in any other view. In fact, though in form I have made this division, I have, in treating upon commerce of export, in substance taken into consideration, as it was impossible to avoid, commerce of import also.

But though this division is certainly incorrect, as far as respects the main purpose of it, in other points—and it was these I had in view in adopting it—it is not improper. It is useful in order to shew the gross error of two opinions very prevalent in this country, namely, that commerce enriches the nation by the *money* profit of the importing merchant, and by the duties paid to the government on goods imported. Now, as both these are ultimately paid by the home consumers, it is clear that it is not in this way that commerce enriches a nation. As goods, not money, constitute riches, if merchants could be prevailed upon to import goods and sell them

them without profit, the nation would surely be as rich, as if their profits were most exorbitant. Indeed these profits are always greatest, when the national profits are least. A nation will surely gain more (if it gains at all) by exchanging 100 bales of broad cloth for 1000 hogf-heads of sugar, than by exchanging them for 700. But supposing it has exchanged them for the former quantity, and that this was its whole supply: If 300 should chance to be lost at sea, the remaining 700 would sell at home for as much as the 1000, and the importers of the 700 would gain as *profit* from the consumers, the total amount which the latter would have given for the 300 lost, if the whole had arrived safe. Thus by attending to the profit of the importer, a nation might appear to get richer by having 700, than by having 1000 hogf-heads of sugar in return for a certain quantity of goods.—In the case of duties, it is still more obvious, that they are finally paid by the consumer.—In these views, therefore, it was not superfluous to regard commerce of import separately, and as distinct from commerce of export.

Mr. Mill, after a play upon a figurative expression of mine, with which I have no objection to his making himself merry, if he can draw amusement from applying a metaphor literally, following my argument, goes on to shew that commerce of import is profitable. This he does, first, by stating, that goods are of one value in one place, and another in another; and that if we buy a ton of hemp in Russia for £. 50, which is sold here for £. 65, our riches are increased £. 15 by the transaction. This conclusion I must *in toto* deny. It proceeds from the same source which has led Mr. Mill into so many errors—the use of money as a medium of exchange. He is here asserting that the money profit of the importing merchant, is national profit; which idea we have just shewn to be erroneous. According to this mode of reasoning, the present state of hostility with

Russia has greatly enriched this country. In consequence of it, the importers of hemp and tallow have gained £. 20 a ton more than they would have gained, if we had remained at peace; these articles having risen in price to this amount. But will Mr. Mill pretend, that this rise is national profit? or that we should not have been as rich if hemp and tallow had fallen £. 20 a ton?—Mr. Mill opposes my argument, that in such cases the gain of the seller is the loss of the buyer, by asserting that it proves too much, and might be used to shew that the country would be no richer if the goods were got for nothing. But this is very preposterous. There is nothing parallel in the cases. When we import goods, we have given something in exchange for them. That exchange determines the profit or loss, which cannot afterwards be affected by any money profit or loss amongst ourselves. But if we got our goods for nothing, these goods would be an accession of wealth. Having got them, their *price* afterwards, could have no influence on the mass of our riches. The country would be as rich if they were given away, as if sold for the most exorbitant sum.

Mr. Mill next gives us another view of the mode in which, according to his ideas, commerce of import enriches a nation. It enriches it, he observes, when we export goods which have cost us a certain quantity of food to fabricate; and import in return, goods in the fabrication of which we must have expended a greater quantity. Now this statement is a proof of the impropriety of the arrangement in which Mr. Mill has followed me; for we are here told, that we are enriched by the operation of commerce of import, exactly in the same way in which I have allowed that we might gain wealth by commerce of export. Mr. Mill and I mean the same thing, but, having both improperly separated what is in reality one transaction, he has assigned an effect to one branch, which I have assigned to the other. I do not therefore pretend to controvert this part of Mr. Mill's

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reasoning relative to the manner in which commerce of import enriches us. In substance, it precisely agrees with that which I have used to shew that we may get rich by commerce of export.

The Edinburgh Reviewer, whatever want of candour he may manifest, deserves the credit of the greatest correctness on this subject. Shutting his eyes to the fact, that I really have, under the head of commerce of export, considered it as combined with commerce of import, he says that he thinks if I had attempted to shew that commerce of import is profitable, and commerce of export is not, I should have had a more hopeful task in hand, than in aiming to prove the reverse of this proposition. He then proceeds to inform us, how it is that commerce of import (or rather commerce in general) does enrich us. When the exporting merchant, he says, sells abroad for £. 60, what cost him at home but £. 30, and with the £. 30 profit, buys goods which he imports, these commodities are the national profit. (p. 439.) To this statement I most assuredly shall not object, for, like the statement of Mr. Mill, it is in every respect the same with that which I have employed to shew the creation of wealth by commerce of export. The mere difference between us, is, as before, that the Reviewer considers the profit of commerce to be derived from one branch, and I from another. Indeed, it is not easy to account for the Reviewer's ignorance that I had actually used the very same reasoning as his own, on this subject. After spending several pages in proving, that it is not by a balance of gold and silver that our trade enriches us, I observe (p. 57.) that we must receive the profits of our export commerce, in vendible commodities of other kinds; and I instance the case of a merchant selling £. 800 worth of woollens in Portugal for £. 1000, and importing the profit in wine.\*

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\* The above is not the only instance of wilful misconception in the Reviewer. Some other of his comments on my pamphlet, though

As to the mode, therefore, in which commerce creates wealth, where it does create it, no difference exists between us. The three contending parties admit, that a nation derives wealth from its commerce, by the profit which it receives upon its exported articles, in the shape of imported commodities.

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though not directly connected with this part of the subject, deserve to be pointed out as glaring examples of that intended distortion of an author's statements, in which it is to be lamented the writers in this Review too often indulge.—Because, in stating it to be absurd to give to our commerce the credit of paying the taxes which are levied at the Custom House and Excise Office, on articles imported, I had corroborated the reasoning by which I endeavour to shew that the home consumer pays all such duties, by arguing that he might pay even greater duties, if he ceased to consume these articles altogether:—the Reviewer, perversely shutting his eyes to the obvious circumstance, that the latter supposition is an illustration merely, goes on to oppose it as though I had actually advised that government should call upon the people in the shape of taxes for all the money now expended in sugar, tea, &c. ! (p. 443.) If the Reviewer had really meant to controvert my position on this point, he should have shewn that the duties on tea, wine, &c. are finally paid by the importers of these articles, and could not be raised if we were to cease to import them. The contrary of this, is alone what I have maintained.—The Reviewer has kindly advised me to read and digest Hume's Essay on Commerce. I should have no objection to follow his counsel, if I conceived it called for; but, in return, I would beg to advise him, (though I fear in vain) to read and digest the books he attempts to review, and in future to refrain from indulging his wish to render his Review diverting and saleable, by commenting upon the supposititious illustrations of his authors, as though they were positions really maintained by them.

Another of his unfair and perverted comments, is upon my argument, that Sir Richard Arkwright could not have got rich if he had spent all his gains in tea, sugar, &c. to be used by *himself*. Though I expressly use the latter restriction, the Reviewer persists in understanding me to maintain, that he could not get rich if his *capita* had been expended in raw cotton, flour, tea, sugar, &c. for his workmen. But what an egregious misstatement is this! What

Our controversy, then, merely relates to the amount of wealth derived by Britain from her commerce, which I estimate at a much lower rate than my opponents.\*

On what ground, then, do I deny that our wealth is to be attributed to our commerce? On this: That our imports, to a much greater amount than the value of the profits of our exported articles, have been always commodities

possible parallel is there between the case of a manufacturer spending his gains in tea, wine, and sugar, for his *own* consumption, and of one spending his gains in raw materials, and the wages of his labourers, which are all returned to him?

The last of his garbling misstatements that I shall attend to, though far from being the only one remaining, occurs in his observations on the reasoning employed by me to shew that we do not derive wealth from our commerce with the East Indies. (p. 443.) On this subject I observed, 'The only way in which any national profit could be drawn from our East India territories, would be from taxes levied upon the inhabitants there, and transmitted to England. But it is well known that the East India Company's expences, far exceed any territorial revenue which they derive from their unwieldy dominions; so much so, that they are already upwards of thirty millions in debt, which, in all probability, the nation will very shortly have to take upon its own shoulders' (p. 95.) The Reviewer quotes the former part of this passage, and, without making the slightest attempt to contradict the latter clause, asserts, that we really do gain wealth by taxes levied upon the inhabitants of the East Indies, and transmitted to England in goods. What gross ignorance or wilful blindness must have beclouded the faculties of the Reviewer when he made this assertion! Did he not previously know that the East India Company, so far from having any surplus of taxes to remit to England, are forced even to borrow money to pay the balance of their annual expenditure? And if he disbelieves that this is the case, ought he not to have told his readers, that it was on this ground I built my argument, and then have given his reasons to disprove it?

\* The arguments of Mr. Mill, from page 41. to 45. of his "Answer," in opposition to my doctrines on this point, are employed in refutation of reasoning which in the two first editions of my pamphlet I acknowledge was confused and not sufficiently precise. But as I have corrected this fault in the subsequent editions, he

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modities of the most perishable description, which for the most part are consumed in the year in which they are received, leaving not a trace behind; and which, so far from being necessary even to comfortable existence, are generally positively injurious. I have not, be it observed, intended to deny, that we do annually derive an accession of wealth of some descriptions from our commerce—I have not denied, that by means of commerce, we have more tea, wine, brandy, and tobacco, than we should have without it. I have merely contended, that our present riches have not been derived from commerce, and that our prosperity and power, and that part of our wealth which is really of value, would suffer no diminution from its loss. On this point I am ready to admit that my language has not always been sufficiently precise. I have in some places appeared to maintain, that our annual stock of wealth of all kinds is not increased by commerce. But if the context be referred to, it will be obvious that this was not my meaning. Thus, I say, “*We do, it is allowed, gain annually a few millions by our export trade, &c.*” (p. 60.) The positions, then, which it was my aim to enforce, and which I am now about to defend, are, That the wealth which we do derive from our commerce, is of little real value,—that our present riches are not to be attributed to commerce;—and that we might as much abound in all that wealth which really contributes to prosperity and power, without commerce as with it. On each of these positions it will be necessary to dilate; noticing, as

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certainly cannot expect me to combat in favour of positions which I never really meant to hold, and in by far the greater number of copies of my work have not even impliedly maintained. Indeed, as Mr. Mill had the corrected edition before him, previous to the publication of his reply, it would have been no great stretch of liberality, if he had admitted in one of the many notes which he subjoined in consequence of that edition, that his reasoning on those pages had no reference to its amended argument.

as I proceed, the objections which they have called forth.

1. I contend, that the wealth which we do derive from our commerce, is in reality of little value.—Although it is undeniable, that the term “wealth” includes every thing which man desires, to me it appears equally indisputable, that the intrinsic value of different species of this wealth, is very different from their nominal or money value. A diamond may be worth, that is, sell for, 20,000 quarters of wheat; but it seems absurd to say that the intrinsic value of the latter is not vastly greater than that of the former. The one will feed 10,000 persons for a year: the other is a mere bauble for the eye. If, then, articles have a nominal and an intrinsic value, it will follow, that the nation which receives the profit of its commodities in articles of intrinsic value, will derive from trade far more of what best deserves the name of wealth, than another nation, which receives its profits in articles of fictitious value only; even though the nominal amount of the profits of both were the same. Thus, suppose two nations gained each a profit of five millions from its trade; the one receiving its profits in corn, the other in diamonds for its own use only: would not any unprejudiced person allow that the wealth gained by the former, was of far more value than that gained by the latter? Applying this mode of reasoning to our own case, I maintain, that the wealth which we derive from our trade is of very small real value, whatever may be its nominal amount, because it consists of articles no way necessary, but, on the contrary, many of them highly prejudicial, to human existence. Laying aside a circulating medium, the profit of our commerce is not ten millions of pounds sterling, but so many thousand chests of tea, so many thousand pipes of wine, so many thousand hogheads of tobacco, &c. &c. Now, of what value is this wealth, either to the people, considered individually, or to the nation collectively?

First,

First, as to the inhabitants, individually considered.—Of what real value to them are the four or five millions of pounds worth of tea, which we buy with the profits of our European trade? This weed affords us no nourishment; it does not enable us to fight better—to work harder; it does not feed us, or clothe us. On the contrary, it has perceptibly debilitated us. From a race of nervous heroines, fit for all the active duties of life, our wives and daughters have degenerated by its use, into a race of invalids, who shiver at a breeze and start at a spider. Its tempting stimulus induces our poor to expend in it, the money which ought to buy beef and bread for their families; and the mother must indulge herself in tea, though the children in consequence become scrofulous by eating potatoes.—What again is the real value of the three or four millions worth of our profits received in wine and spirits? These enticing stimuli embitter and shorten, perhaps by one half, the days of two-thirds of our population. Our men of fortune have to thank them for gout, dropy, and a thousand other ailments. And our poor, drinking large draughts of liquid fire daily, at the dram shops, become speedily debilitated; drag on a wretched existence only by the help of opium,\* and from necessity close their shortened lives in the workhouse.—It would be tedious though easy to run through a long list of imported luxuries in this way: but, without carrying the enquiry farther, how, I ask, can the wealth derived from our trade, consisting of articles of this description, be regarded as intrinsically of any great value? Where

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\* It is a truly melancholy reflection, that in the use of this drug, we threaten speedily to equal the Turks. From very good authority, I know that in most large towns the druggists will each sell, annually, 30 to 40 pounds weight of opium, in pennyworths, to poor people, who take it constantly as a stimulus, and keep increasing the dose till their death. Many of them, before this event occurs, are obliged to take 4d. and 6d. worth a day!

would be the vast injury sustained by society, if the destruction of our trade were to induce the loss of profits such as these?—But my opponents will say, that we are the best judges of what we regard as wealth; and as we eagerly purchase these luxuries, they are as valuable to us as any other description of wealth. This, however, I must deny. Men are not always the best judges of what sorts of wealth are of most value to them. If so, the trade which the American Indians carry on, in exchanging peltry for spirits, by which they are on the point of being exterminated, is of value to them. But who will contend this?

Secondly, the wealth which we derive from our commerce is of small value, considered with reference to the wants of government. If the profits of our trade were received in corn or woollens, the state might appropriate a portion of these to the feeding or clothing an army, or the fulfilment of other necessary purposes. But could the government feed men with tea, or clothe them with tobacco, and wine, and brandy?—It may be said that a quantity of these articles might be appropriated by the government, and exchanged for others more necessary. But this very supposition admits the small importance of our commerce; for such an exchange presupposes the prior existence in the country, of those things essential to the state; which might have been acquired, therefore, without the intervention of any portion of the profits arising from trade.

But there is another view of the subject, which greatly diminishes the value of the wealth derived from our commerce. The amount of our imported articles of a luxurious and perishable nature, greatly *exceeds* the amount of any profits we can be supposed to gain by commerce. We cannot reckon our gains of this description at more than ten millions; but we import to the amount of more than twenty millions of tea, sugar, wine, &c. If, therefore, the arguments have any weight, by which

which I have endeavoured to shew (p. 57.) that of two nations, if one exchanged its hardware, value £.10,000, for the wine of the other, value £.12,000, the latter would really be the gainer, on account of the superior durability of its manufacture; it will follow that we cannot be acquiring riches by exchanging woollens, hardware, &c. for wine, tea, &c. But, my opponents say, it would be preposterous to accumulate such articles as these which are superfluous to us. Now I deny that our exported woollens and hardware, and many articles of a similar description, are superfluous. There has been no year since the commencement of our trade, in which the poor of this country would not have gladly found use for all the woollens that have been exported. A few additional blankets, and a Sunday coat for the males of each family, would have gone far in exhausting our exported bales. And can we pretend that woollens, and pots and pans are our superfluities, when there are nearly a million families in Ireland with scarcely a blanket to defend their limbs from the night blasts which rush through the chinks of their mud hovels, or a pot or a pan in which to boil their potatoes? When we speak of articles being superfluous to a nation, we ought not to have reference to the rich only, but to the mass of society; and in this view, I deny, that the bulk of our exports are superfluities of which we have no need.—It will be said that the poor alluded to, do not possess the means of purchasing the goods in question: and this I admit; but this circumstance does not alter the case. If the population would be richer if the necessary goods which we export, were *given* to them, instead of being exchanged for unnecessary luxuries, it will not be easy to make it out that we are greatly indebted to commerce for our riches.

2. I contend, that our present wealth is not to be attributed to our commerce; that we have not now in existence any portion of the wealth which we may have derived from it. This I insist upon, because of the pe-

cularly fugitive and perishable nature of the wealth which we have at different periods drawn from trade. The woollens which the Americans derive from us as the profit of their trade, decorate their citizens as Sunday coats for years; the axes, the knives, the stoves with which we supply them, may endure for half a century. But where is the tea, the wine, the tobacco, in which the profits of our trade have consisted?—As I have stated my opinions on this head very fully in another place, I shall here only elucidate them further, by adverting to the arguments by which they have been opposed.

Mr. Mill's first objection is urged very triumphantly. He says, that it is a glaring inconsistency in an author who values agricultural produce so highly, to estimate other commodities according to their durability; seeing that food is of all things most perishable. But this objection is extremely futile, and easily answered. The reason why food, though so perishable, is of all wealth most valuable, is, that it is absolutely necessary to support life, and that in fulfilling that destination, it may be transmuted into wealth of the most durable description. If Mr. Mill can shew me that tea, or wine, or tobacco, are endowed with these properties, I will no longer quarrel with their want of durability.

The second objection advanced by Mr. Mill against this doctrine, is, that it is inconsistent to recommend consumption and luxury as favourable to the prosperity of the state, and yet to argue against the utility of commerce, by objecting to the importation of articles of luxury. Here, as in so many other places, the inconsistency is of Mr. Mill's creation. None in reality exists. I do not regard the luxuries of commerce as necessary to stimulate agriculture, because I believe that luxuries in ten thousand shapes sufficient for this purpose, may be found at home.—But Mr. Mill is incorrect in supposing that I dwell on the luxuries of our commerce to prove that it is of no utility. My argument is not to disprove  
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the utility, but the creation of wealth by commerce. Again, I must beg to be allowed to consider these two qualities as completely distinct. A branch of industry may be very useful and extremely desirable, and yet not create wealth.

Mr. Mill then goes on to observe, that the only distinction of importance between one sort of commodities and another, is that between commodities destined to serve for immediate and unproductive consumption, such as luxuries; and those which are destined to operate as the means or instruments of production, such as the materials of manufactures, iron, cotton, &c. As Mr. Mill allows that this distinction is important, I would beg him to calculate what proportion of our imports are of the former, and what of the latter description. The former, I conceive, he will find to preponderate in the ratio of 4 to 1. But Mr. Mill proceeds to say, 'it seems a consideration of very trifling importance, whether articles destined for immediate and unproductive consumption are such as are likely to be all used in the course of one year or of several years.' (p. 78.) This very curious assertion, any one of Mr. Mill's female friends will refute. Let him ask one of them, why she buys a Turkish carpet in preference to an English one at a lower price; why she buys India muslins before British; and she will tell him, because they will *last longer*. In truth, to say that durability in manufactures, other things being equal, is not desirable, is preposterous. Would Mr. Mill think his tables and chairs as valuable as they are now, if they broke down after a fortnight's use? Would he wish that the service of a suit of clothes should finish with the day he put it on? Or would he knowingly give as much for a copy of Dr. Smith, which being bleached with oxymuriatic acid, would probably crumble to pieces in a few months, as for one on substantial paper that would bear thumbing for half a century?

Mr. Mill next adduces the passage in which I have contended that a nation manufacturing annually ten thousand pounds worth of hardware, would be richer than one manufacturing annually wine to an equal amount; and he charges me with 'simplicity' in instancing the very example which Dr. Smith has brought forward to prove a contrary doctrine. Now what will the reader think of Mr. Mill's candour, when he learns, that I had actually alluded to this very passage of Dr. Smith, in a note to the third edition of my pamphlet, which Mr. Mill had before him; and had shewn that Dr. Smith's reasoning on this point, was utterly at variance with his sentiments in other parts of his work? If my silence, in the two first editions of my work, relative to Dr. Smith's opinion on this point, gave Mr. Mill cause to suppose me ignorant of it, surely it would have been no great stretch of ingenuousness, had he confessed his error in one more note superadded to the many which the third edition has called from him. But as Mr. Mill has not thought proper to notice in the slightest manner the fact that Dr. Smith has, in some parts of his work, maintained opinions precisely similar to mine relative to the different effects which expenditure in durable and perishable commodities will have upon national wealth, I shall beg permission to direct his attention to these passages somewhat more particularly; and when he learns the opinions of his oracle upon this subject, he may not, perhaps, deem them so very absurd.

The place in which Dr. Smith adverts to this subject, to which I shall first attend, is the third chapter of his second book towards the close. After observing that frugality increases the public capital, that prodigality diminishes it, and that the conduct of those whose expence just equals their revenue, neither increases nor diminishes it, he says—'Some modes of expence, however, seem to contribute more to the growth of public opulence than others.' He then continues, 'the re-  
venue

'venue of an individual may be spent, either in things  
 'which are consumed immediately, and in which one  
 'day's expence can neither alleviate nor support that  
 'of another; or it may be spent in things more *durable*,  
 'which can therefore be accumulated.' And he judi-  
 ciously adds, that of two men of fortune, if one ex-  
 pend his income in keeping a profuse table, and in  
 maintaining servants, dogs, and horses; and the other  
 in useful and ornamental buildings and furniture, in  
 books, statues, pictures, or even fine clothes, the latter  
 would at the end of a given period be much the richer  
 man of the two. He then infers, 'As the one mode  
 'of expence is more favourable than the other to the  
 'opulence of an individual, *so it is likewise to that of a*  
 '*nation.* The houses, the furniture, the clothing of  
 'the rich, in a little time become useful to the inferior  
 'ranks of people. They are able to purchase them  
 'when their superiors grow weary of them, and the  
 'general accommodation of the whole people is thus  
 'gradually improved, when this mode of expence be-  
 'comes universal among men of fortune.' And he  
 proceeds to give several other striking reasons for pre-  
 ferring an expence in durable to one in perishable com-  
 modities. Now if the doctrine which I have maintained  
 on this subject be, in the eyes of the Edinburgh Reviewer  
 and Mr. Mill, so very absurd, it is to be hoped they  
 will allow that their great master, whose every word is  
 with them gospel, has been guilty of as great absurdity.  
 Where is the difference between the two doctrines? I  
 have said that a nation employing its manufacturers in  
 fabricating durable articles (instancing hardware merely  
 as an example) will be richer than if it had employed  
 the same number in manufacturing wine. So says  
 Dr. Smith: and before Mr. Mill can satisfactorily con-  
 trovert the truth of this position, he must overturn not  
 only my arguments, but the arguments of this celebrated  
 Political Economist.

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But Dr. Smith approximates still more closely in another place, to the line of argument which I have adopted on this head. In the second chapter of his second book, speaking of the mode in which the surplus gold set at liberty in any nation by the employment of a paper circulating medium, would be employed, he says, 'If they employ it in purchasing foreign goods for home consumption, they may either first purchase such goods as are likely to be consumed by idle people who produce nothing, such as *foreign wines, foreign silks, &c.* or, secondly, they may purchase an additional stock of materials, tools, and provisions, in order to maintain and employ an additional number of industrious people, who reproduce, with a profit, the value of their annual consumption. So far as it is employed in the first way, it promotes prodigality, increases expence and consumption, without increasing production, or establishing any permanent fund for supporting that expence, *and is in every respect hurtful to the society.*' Now we know very well, and surely neither Mr. Mill nor the Edinburgh Reviewer will deny it, that Dr. Smith regards gold and silver in precisely the same light with other commodities. In his eyes a quantity of these metals is not a whit more valuable than a quantity of hardware which could be sold for the same sum. But Dr. Smith says, that if a nation employs its superfluous gold and silver in purchasing consumable luxuries, such a traffic 'is in every respect hurtful to the community.' On every principle of fair reasoning, then, must he not have allowed that it is equally hurtful to the society to expend its surplus hardware in such commodities? This is just what I have contended, and the cases are precisely parallel. It is nothing to me that Dr. Smith's argument in another place, is directly opposed to this. Such a circumstance only proves, that this great man was sometimes at variance with himself; and when this is the case, his readers surely have a right to adopt that

that argument which to them appears most weighty. And at all events, the disciple who embraces one position, has no right to fling the authority of his master in the teeth of an opponent who inclines to the opposite statement; and to charge him with ignorance of the doctrines of the sect.

After this unfortunate specimen of the universality of Mr. Mill's acquaintance with the opinions of Dr. Smith, he favours us with the following notable paragraph: 'In fact nothing can well be more weak than to consider the augmentation of national riches by the accumulation of durable articles of luxury, as a consideration of moment. The value of the whole amount of them in any country is never considerable, and it is evident that whatever they cost is as completely withdrawn from maintaining productive industry, as that which is paid for the most perishable articles. Mr. Spence has an extremely indistinct and wavering notion of national wealth. He seems on the present occasion to regard it as consisting in the actual accumulation of the money and goods which at any time exists in the nation. But this is a most imperfect and erroneous conception. The wealth of a country consists in her powers of annual production, not in the mere collection of articles which may at any instant of time be found in existence. The only part, it is evident, of the existing collection of commodities which in any degree contributes to augment the annual produce, the permanent riches of the country, is that part which administers to productive labour; the machines, tools, and raw materials which are employed in the different species of manufacturing and agricultural industry. All other articles, whether durable or perishable, are lost to the annual produce, *and the smaller the quantity of either so much the better.*' (p. 51.) In commenting upon this, I must in the first place observe, that it is not the accumulation of durable articles of *luxury* merely

but of durable articles of every description, which, I contend, will augment the national riches. Secondly, except it be an indistinct and wavering notion of a man's wealth to regard his house, his equipage, and his furniture, as forming a portion of his wealth, as well as his annual revenue, I cannot felicitate Mr. Mill on the accuracy of his estimate of my opinions. When I talk of the wealth of a nation, I include its land, roads, canals, houses, ships, and goods of all descriptions, as well as 'its powers of annual reproduction;' and I am much mistaken if this will not be found a more just conception than that which fixes the view upon the latter merely. Does Mr. Mill really think that the articles just enumerated, the value of which Gregory King a century ago estimated at 650 millions, form no portion of the wealth of Britain? If so, and certainly his observations warrant the supposition, we have reason to congratulate him on the distinctness and steadiness of his notions as to what constitutes national wealth. But Mr. Mill's extraordinary passion for commodities that administer to productive labour, is most worthy of note. That these are in general more valuable than the articles which they create, is a position that I do not mean to dispute; but I must confess I am somewhat startled to be told, that 'of all other articles, whether durable or perishable, the smaller the quantity the better.' So, then, Mr. Mill really thinks that it would be better if all the houses, and coaches, and tables, and chairs, and clothes, and furniture of all descriptions in the kingdom, were burnt to-morrow! All these are lost to the annual produce, and as, therefore, according to him, 'the fewer of them the better,' he doubtless thinks a general conflagration from one end of the kingdom to the other, which should clear it of every thing but the articles administering to productive labour, would be very desirable! Marvellous accuracy of conception this, to be sure! Well may Mr. Mill charge

charge his opponents with 'weakness' and 'inconsistency', 'unsteadiness' and 'perversity.'

It is unnecessary to waste many words in refutation of an instance adduced by Mr. Mill in support of his notions on this subject. He says that it would be little better to import durable trinkets than volatile perfumes. This, is truly, as he observes, an argument to the ignorance of his readers. Who advised the substitution of trinkets for perfumes? Or who, indeed, would deem it worth while to advise any thing at all, about articles so trifling? What have they in common with tea and wine in which we annually spend eight or ten millions? Could nothing but durable *luxuries* be imported in the place of these articles?—But here, again, Mr. Mill is misapprehending me. I do not object to the importation of these articles. I merely assert that we do not accumulate riches by importing them: and so I shall assert until Mr. Mill can shew me the house, the bridge, or the manufacture of anykind which we have created by their use. When he can shew me that any the smallest portion of our existing riches, is to be attributed to the hundreds of millions that we have expended in these articles, I shall admit the importance of the commerce which acquires them. But as, in the case of a man possessed of landed property to the amount of 120 thousand a year, and carrying on also a manufacture the profits of which amounting to ten thousand a year, he expended in wine, tea, tobacco, &c; I should feel but little inclined to consider him dependent on his manufacture, or to pity him if uncontrollable events were to deprive him of it; so, in the instance of Britain, I must persist in my conviction that it can be of very small importance to her, whether she have ten millions worth of tea, wine, and tobacco, while she has a permanent and indestructible revenue of twelve times as much, comprising every thing necessary to comfortable existence.\*

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\* Several of the charges urged against me by Mr. Mill, he has brought

*Of Commerce as a Stimulus to Agriculture.*

MANY of those who have admitted the force of the arguments by which I have endeavoured to shew the small

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brought forward in notes tacked to his main arguments. These are for the most part so futile, that I notice a few of the chief of them here, only that he may not conceive I regard them as more unanswerable than the rest of his treatise.

To his note at page 35, accusing me of 'unsteadiness' in expressing pity for those who are deprived of the goods which they import from us, while I deny that import commerce enriches; I answer, by asking him, if I may not be allowed to regard the loss of import commerce as injurious to *some* states, by reason that its loss must necessarily induce the loss of their export commerce, which does create a part of their wealth? Besides, I must again insist on being permitted to make a distinction between wealth and convenience; and to deem a branch of commerce of vast importance on the score of utility, while I value it low as a source of wealth.

In reply to his note at page 41, I would request him to allow me to form my own rule as to deducting or not, the charge of insurance from the profit of the exporting merchant. If I had included that charge, I should have estimated this profit not at 20 but 15 per cent.

At page 57, Mr. Mill is able to amuse himself with contrasting my opinion, that a subdivision of land would tend to augment the prosperity of a country, with an assertion in another place, that the division of land is the bane of increase of national wealth.—This objection Mr. Mill would have spared himself the trouble of making, if he had chosen to permit me to distinguish between the wealth and prosperity of a state. He does not think fit to make such a distinction. I do: and in this point of view, though I have not the slightest doubt that our custom of consolidating several small farms into one large one, has increased the surplus produce, the disposable *wealth* of the country, I have little hesitation in believing that this system has greatly diminished the *prosperity* of an important branch of the community. The 20 families which were formerly maintained on 20 farms of 50 acres each, were surely more prosperous

small importance of commerce to this country as a source of wealth, have yet contended that I ought consistently to have esteemed it more highly as a stimulus. They think that an author who has so expressly insisted upon the necessity of manufactures for home consumption, for the purpose of encouraging agriculture, should have admitted also, the importance of commerce in this view. Mr. Mill has introduced this objection not so much directly, as in the shape of a dexterous substitution of the term commerce in lieu of manufactures, in speaking of my admissions as to the importance of the latter. (See p. 55 and 63.) And in a note, he says, he cannot conceive what difference can exist between manufactures for home consumption, and for exportation, as to their influence in promoting agriculture. But the most ingenious arguments that I have seen in support of this objection, have been brought forward by Dr. RANDOLPH, in his "few observations on the present state of the nation." It is the latter, therefore, which I shall have chiefly in view in what I am about to urge on this point; and while I profess to remain unconvinced of any inconsistency in my opinions, I cannot refrain from expressing my sense of the candid and dispassionate manner in which Dr. Randolph has opposed me.

It is necessary to begin by observing, that I never meant to deny that commerce *has* contributed indirectly to the encouragement of agriculture. But surely it does

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perous, enjoyed more independence, more domestic happiness, and all that is most desirable to man; than now, when five of the families, as the servants of a master, can cultivate the same land thrown into one great farm of 1000 acres, and the remaining 15 families are crowded in the wretched cellars of Manchester or Birmingham immersed in dirt, and misery. Yet the latter system is most conducive to the augmentation of national wealth.—But when will Mr. Mill learn, that *wealth* is not the object to the acquisition of which alone, nations should attend?

not follow from this admission, that it is *now* necessary for this end. The stimulus of bark may be very useful in driving off an ague; but when once this effect is accomplished, what necessity is there for continuing the medicine? So, although the influence of commerce may have contributed to augment the effect of manufactures for home consumption, in encouraging agriculture, it by no means follows, that this influence is now necessary, and that the latter alone are not fully adequate for the purpose assigned them. It will be recollected, that the great value which I place upon manufactures, consists in their operation in encreasing the prosperity of the community, by offering an incitement to the cultivators to spend the revenue which they derive from the soil. If, therefore, the same temptation can be held out without the intervention of foreign commerce, there exists no necessity for it. It may have contributed to our more speedy release from the thralldom of the feudal system, and its continuance may on many accounts be desirable; but our cultivators having acquired a taste for novelty and expence, which they *will* gratify in home commodities if they are unable to procure foreign commodities, all the benefits which *have* accrued from commerce may now be acquired without its aid.

In opposition to the reasoning by which I have supported this position, Dr. Randolph urges, that “the home market is supplied to the fulness of its demand before exportation takes place; and the consumption of luxuries fabricated in our own country, has gone as far as convenience, fashion, taste, or caprice chooses to carry it.” He then infers, that the continuance of commerce is necessary to exchange the surplus of our manufactured articles, for luxuries of various descriptions, and he contends that it would be of no moment if these luxuries were as volatile as Nitrous Oxide, as they would have fulfilled their destination in stimulating to exertion and the promotion of agricultural improvement.—The ingenious

genious author, throughout his reasonings, takes for granted what I conceive to be a fallacy. He supposes that if commerce were to cease, the luxuries which it supplies, or succedanea for them, could not be procured at home; that the cultivators could not then find objects on which to expend their revenue; and that, consequently, a large proportion of the manufacturing class must starve or be supported by charity.—Now to shew how little ground there is for these conclusions, let us suppose that our foreign commerce of every description were entirely to cease; and let us then run over a few of the more important articles with which it now supplies us, and inquire whether it be likely that the population of this country would not demand some substitutes for them, and whether it would not be easy to furnish such.

The most valuable of our imports is *sugar*.<sup>\*</sup>—Is it at all likely that those whose palates have once been gratified with this delicious substance, and who have the means of paying any price for it, would voluntarily give up its use, if there were a possibility of procuring it at home? Now commerce is not essential to procuring this luxury. Sugar may be extracted from the beet root, from carrots, and other vegetables, besides the sugar cane, and at a cost, too, not greatly exceeding what the price of West India sugar ought to be. Mr. Adams saw a loaf of sugar at Hirschberg in 1800, which had been manufactured from beet root, and cost only twice as much per pound as West India sugar.<sup>†</sup> If, therefore, no sugar could be had from abroad, can it be doubted that capital would be invested in producing it at home? If a rich landholder could not purchase it for one shilling

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\* I am aware that sugar and colonial produce in general, ought not strictly to be deemed objects of foreign commerce; but as they are always considered such, in the estimate of our imports, it is not possible to make the proper distinction on this point, in a work of this nature. Besides, I am now arguing on the supposition of the *loss* of our colonial trade.

† “ Travels in Silesia,” page 126.

a pound, would not he willingly give 3s or 4s., rather than be without it; and would not this demand infallibly be supplied? And with respect to the poor, would not 20,000 men be as well employed in the healthy occupation of cultivating beet root, and 20,000 more in manufacturing it into sugar, as 40,000 are now in weaving cottons and hammering hardware for the purpose of exchanging for this luxury? And would they not thus as readily draw their subsistence from the landowner, and as much promote agriculture? The only difference in result between the direct and round-about production of sugar, would be, that less of it would be enjoyed for the same cost. This would be the extent of the evil.

Another of our imports to the amount of two millions annually, is *wine*. Can it for a moment be imagined, that the cessation of the importation of wine, would be the signal for the cessation of its use? But how procure it? it will be said. I answer, without the slightest difficulty. Sugar and fruit of any kind, are all that are essential to the production of wine. Even now, many a connoisseur has been cheated with gooseberry wine for Champagne; and with perry made astringent with the juice of sloes and elderberries, for port. If there were a demand for home-made wines, they would most assuredly be speedily manufactured in quality equal to any foreign wine, and if wine drinkers deem high price essential to good wine, the Excise Office would be able to accommodate them in this respect. Let it be supposed, even, that our luxurious *bon vivants* affected to despise gooseberry or currant wine, where would be the difficulty in gratifying them with wine made from the grape? Such wine was made, in this country, 600 years ago,\* and why might it not again, if a proper sort of vine were cultivated? And if, after all,

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\* William of Malmesbury informs us, that in the 12th century, the Vale of Gloucestershire produced as good wine as many provinces of France.

the drinker of claret or burgundy must have his favourite liquor, the hot-house would be resorted to, and he might be indulged, merely by paying two guineas a bottle where he now pays one. Here again I ask, if the manufacturers of broad cloth, which we give to the Portuguese in return for wine, would not be as well employed both for themselves and their country, in making the wine at once at home?

*Tea* is another of the luxuries in which we expend five or six millions annually. Could no substitute be found for this exhilarating weed? If we *could* not procure it, is it likely that our females would again betake themselves to a beef-steak for breakfast, and a glass of ale or a posset for their social afternoon's repast? Is it not far more likely, that the infusion of mint, balm, or of some other of our native herbs, which require only custom to make them as palatable as tea, and which are now used in preference by many, would be speedily adopted by all? Would it not, as an ingenious correspondent has observed to me, be in every respect more beneficial, if the ships and men now employed in fetching tea from China, were occupied in bringing dried herbs from Ireland? And would it be any thing to be deplored, if a new source of occupation, in growing and preparing these products, were offered to a few hundred thousands of the redundant population of our sister island?

*Silk* is a considerable article of import; and some may think that it would be impossible for our females to expend so much money as this costs them, in any other article of dress. But are such persons ignorant, that there are *stuffs* at this moment manufactured, more costly than any silks; and that there is no limit to the value which the manufacturer can confer upon a few pounds of wool or flax? Do they suppose, that if a dame of fashion could not distinguish herself from the crowd by silken apparel, that she would not be offered the opportunity by the stuff manufacturer, or the lace or  
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cambric weaver, of decorating herself with fabrics which no vulgar pocket could reach? And if, at all events, she must have silk, is there any physical impossibility of producing it in this country? We can grow mulberry trees and feed silk-worms as well as the Italians, only not so cheaply.

I might go on in this way instancing a thousand articles imported, but the enumeration would fatigue the reader. I have adduced the principal, and if he feels inclined to extend the list, he will find that there is scarcely one that might not either be produced at home, or a substitute for it be found: and he will find, too, that so far from there being any reason to dread that our manufacturing population could not find employment in the event of losing our trade, that this very circumstance would call for more hands than could possibly be at first supplied. And this employment is all that the prosperity of the country, and the encouragement of agriculture, require.

Indeed, the supposition that the desires of mankind have any limit—that, if deprived of one object, they will not expend their revenue in some other,—is contrary to every just view of human nature. The landowners of this country, spent their revenue when there was scarcely a luxury in existence; and they would continue to do so even if they were again obliged to maintain a croud of idle retainers. Nor is this my own opinion merely. Mr. HUME, who will scarcely be accused of far fetched refinement, after stating that commerce is of use to a nation by enabling it to emerge from barbarism, and by extending the power of government over the population and produce of a country, thus continues, ‘ When the  
‘ affairs of the society are once brought to this situation,  
‘ a nation may lose most of its foreign trade, and yet con-  
‘ tinue a great and powerful people. If strangers will not  
‘ take any particular commodity of ours, we must cease  
‘ to labour in it. The same hands will turn themselves  
‘ towards

‘ towards some refinement in other commodities which  
 ‘ may be wanted at home. *And there must always be*  
 ‘ *materials for them to work upon; till every person in*  
 ‘ *the state, enjoys as great plenty of home commodities,*  
 ‘ *and those in as great perfection as he desires; which*  
 ‘ *can never possibly happen.*’ On this point I regard  
 the authority of this profound political Economist  
 as conclusive. The case which we are considering, he  
 had contemplated, and his decision upon it precisely  
 accords with the opinion I am now maintaining.

Thus then, Dr. Randolph, I trust, will admit that a  
 sufficient stimulus for the encouragement of agriculture  
 may be had without commerce.—Mr. Mill, too, will  
 allow me, I hope, to distinguish between manufactures  
 for home consumption and those for exportation; and  
 without wishing to insinuate, as he supposes I am de-  
 siring of doing, that there is a difference between them  
 in respect to their encouragement of agriculture; I must  
 be permitted to contend, that they are not both equally  
 essential to national prosperity. Commerce may have  
 stimulated agriculture, and it may now stimulate it, but  
 it is not *necessary* for this purpose; and therefore, in this  
 view, as in every other, we are completely independent  
 of it.\*

I HAVE

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\* Mr. ARTHUR YOUNG has honoured me with a letter of com-  
 ments in Mr. Cobbett's Register of the 20th February. Much of its  
 substance has been replied to in the preceding pages, and the ex-  
 tent to which this pamphlet has already reached, precludes a full  
 consideration of its arguments; but as connected with the above  
 subject, I will here briefly advert to the chief of them.—Mr. Young  
 says, that the loss of one quarter of the commerce of Britain in the  
 American war, caused a diminution in the price of grain and  
 wool—in the rent of land—and a consequent stagnation in industry  
 of all kinds; and that these facts are a sufficient refutation of my  
 theory.—In reply to this, I would observe, in the first place, that  
 the mere fact of corn having been low in some of the years of the  
 American war, proves nothing. The price of this necessary of life

I HAVE now replied to the main arguments with which my principles have been combated. To have adverted minutely to all the objections which have been urged by other writers in numerous periodical journals, would have extended this pamphlet to a tedious and unreasonable length. I can with truth, however, say, that I have not knowingly passed over any one of them, which seemed to me of the slightest weight or plausibility. This examination, hasty as it must necessarily have been, I flatter myself has shewn that all these objections are founded either upon a misconception of my arguments and

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is affected by such a variety of circumstances, that a much more extensive adduction of documents than Mr. Young has furnished, is necessary, before it could be admitted that the loss of commerce was the cause of its diminished price. Indeed, on looking at the *whole* of the table from which Mr. Young has given an extract, (Ann. of Agric. v. iv. p. 391.) I confess I can draw no inference whatever from it. In 1771, before the American war broke out, wheat was 5s. 10½d. a bushel. In 1777, in the midst of the war, it was 5s. 8½d. a bushel, and in the following year, when the greatest falling off in our exports took place, it was still 5s. 3d. the bushel, a diminution of only 5s. 2d. a quarter. The variations in these 12 years, therefore, are not to be accounted for by any reference to such a cause.

But, in the second place, there are other arguments to prove that the "facts" brought forward by Mr. Young, are not of the slightest value. He says, the loss of one quarter of our export trade in the American war, occasioned the diminution of the price of corn. Then the same cause ought always to produce the same effect: yet at the beginning of the last war our exports fell nearly in as great proportion (in 1792 they were £. 18,336,000, and in 1793 only £. 13,892,000 official value) and still, in September 1792, the price of wheat was only 5s. 6d. a bushel, while in September 1793 it was 6s. Thus we have facts producing results directly in opposition to those of Mr. Young.—But, moreover, Mr. Young is not very correct in asserting that the distress which took place in the American war, was "attributed at that time by every well informed man in the kingdom, to the decline of manufactures and foreign commerce." I can produce him the authority of a man, who,

and conclusions, or on reasoning far from valid. And the corroboration of the most important of the doctrines on which I have insisted, which has been gained by an appeal to the authority of modern political Economists of acknowledged eminence, will, I trust, have proved to those who are disinclined to estimate the soundness of reasoning on its own merits, but pin their faith on great names, that these positions are by no means the discarded paradoxes which some ignorant critics have pretended.

*Agriculture*, then, in concluding, I think I may assume to have proved, is in a pre-eminent and especial manner, the source of our wealth and revenue; so much so, that no other branch of industry has a claim to be considered as creating our immense riches. This  
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who, whatever may be Mr. Young's opinion of him, I am disposed to think was at that time "well informed," who attributed the then low prices of corn, land &c. to causes very different. If Mr. Young will turn to his own "*Annals of Agriculture*" (vo. i. p. 35.) he will find that in 1789 he *himself* gave it as his opinion, that these symptoms of distress were *solely* owing to an impeded circulation, arising from the transfer of the great loans negotiated by the treasury, from their usual channels of employment. His own words are, '*To this want of circulation was almost singly owing all the distress we experienced from the war.*' He does not even allude to the loss of commerce as a cause of the evil; and indeed to such an evil, springing from what Mr. Young terms "a deplorable want of money," this loss must have been an alleviation; as it must have thrown, as it now does, a great mass of unemployed capital into the money market—Thus Mr. Young has himself afforded the refutation of all his conclusions on this subject.

But though I deny the accuracy of Mr. Young's data, their undoubted truth would not in the slightest degree affect the stability of my positions. I have never denied that considerable inconvenience would ensue from the sudden changes which a total or partial loss of commerce must require; and hence (I must repeat it for the hundredth time,) I have never advised a voluntary renunciation of it: but it by no means follows that any consequent depreciation in the price of grain or of land, would have such an operation on the national prosperity, as to prove that commerce is essential to us.

it is, and this alone, which enables us to maintain an army and navy so extensive, to pay taxes so enormous, and to support so large a body of manufacturers and idlers of all descriptions.

*Manufactures* for home consumption, though highly useful and necessary, I have still thought myself bound to contend, cannot, in any proper sense of the term, be regarded as a source of our wealth. Yet as a stimulus to agriculture, as transmuting the produce of the soil into wealth of another kind, and as contributing greatly to our enjoyments, their value cannot be disputed; and no one is more sensible than myself of their vast importance in these respects, or has more strongly insisted upon their claim to encouragement and protection.

*Commerce*, that is the exchange of manufactures fabricated by us for the use of foreign countries, for their products,

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A fall in the price of agricultural produce, would not diminish the quantity of corn grown in the country; or, if it did, the price would soon rise again. And so long as the same produce is raised, its temporary nominal price is of little consequence. But in truth it is quite absurd to fear that any great fall in the price of corn, with which we are never fully (though in good years nearly) supplied, should be caused by the loss of commerce, when that very loss will keep the market bare, and of course the price high. And it would not, perhaps, be by any means inaccurate to contend, that the temporary depression induced by the transfer of industry from one description of objects to another, would be in the end beneficial, in the same way as Mr. Young has expressly admitted the fall of prices in the American war was; which fall, he says, was "*more like an indisposition that leads to a milder regimen, than a dangerous disease that affects the patient's constitution; rather a relaxation to activity, than a prevention of vigour.*" (Ann. of Ag. v. i. p. 36.)—Mr. Young has accused me of inconsistency, but I submit to the reader whether it is likely I should have fallen into any contradiction more glaring than this. I have a high respect for the talents, the patriotism, and the unwearied and well directed industry of Mr. Young; but I confess I am somewhat surprised that he who in 1784 regarded a temporary depression of prices as ultimately beneficial; who, in a passage which I have quoted, has given his animated assent to the opinion

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products, I have deemed myself, as before, warranted in concluding, is no source of our essential wealth, and utterly unimportant as to its influence upon our power and prosperity. We are indebted to it merely for a few luxuries, for the most part of questionable utility, and many of them productive of the most baneful injury to our health, our morals, and our happiness. To other countries commerce may be necessary. The sterility of their soil may render them dependent on their neighbours for food; for their unchecked progress in prosperity, may be required the power of purchasing their manufactures, in order that they may devote their undivided attention to agriculture; or nature, not always alike bountiful, may have denied them the raw materials  
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of Adam Smith, 'That the flourishing situation of England is more to be attributed to the security of farmers in their leases, than to all our boasted laws for the encouragement of foreign commerce'—should now look upon this commerce as essential to our prosperity, because its loss may lower the prices of grain and wool!

As the substance of the rest of Mr. Young's letter, has been adverted to in the preceding pages, I will, in concluding this long note, merely observe, that in one instance Mr. Young has scarcely dealt fairly by me. He has reasoned on my arguments as though I had really proposed that the consumers of this country should, in the event of losing our trade, buy all the cloth, hardware, &c. previously exported. But he must have seen that my statements on this subject were merely hypothetical, and meant to shew that we have the *power* of supporting the manufacturers now occupied in preparing the objects of foreign trade. What I have really advised, is, their employment in producing the articles now imported; and at p. 66—69 of my pamphlet, I have actually shewn that the growth of corn, hemp, and a thousand other articles now imported (the very plan which Mr. Young recommends, as though I had never alluded to it) will be the mode in which our manufacturers, must, in such a case, be employed.

of some of the most essential manufactures.\* But our lot, thanks to a kind Providence, is not thus dependent. Possessed of a soil in extent sufficient for a population thrice as large as ours,—of fertility rendered superior by our improved modes of agriculture to that of the most favoured southern climes—concealing in its bosom an inexhaustible mass and variety of mineral treasures, and capable of producing on its surface all that use or luxury the most unbounded can require:—Enjoying, too, a state of civilization and refinement which will infallibly call for endless novelty in gratification; and a perfection in manufacturing industry which can never be at a loss in supplying these wants; and thus in no need of any further stimulus to our agriculture than can be found at home:—Commerce is in no sense necessary to us. We are in every view entirely independent of it.

Aware of the advantages intellectual, moral, and religious, which the human race derive from their intercourse with each other; and that temporary evils must necessarily follow any sudden change in the direction of our industry, I have not recommended that we

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\* Mr. Mill has ridiculed the idea that our commerce is more beneficial to those with whom we trade, than to ourselves. But I know not on what ground he considers this position as absurd. Can he deny that the facility with which the Americans have obtained credit for the manufactures bought of us, has enabled them to apply their whole capital to agriculture; and that thus their progress has been beyond calculation more rapid, than if they had manufactured for themselves? America, in fact, even since the Revolution, has been virtually cultivated by British capital; and who can doubt which has been the greatest gainer? It is incalculable, too, how much Russia, Poland, Prussia, and the rest of the continent of Europe, have been benefited by the stimulus which the artificial rise in our prices, caused by the national debt, has given to their agriculture. All these countries, almost solely through our demand, have had the price of their hemp, flax, grain, wood, &c. doubled within these thirty years. And who doubts of the beneficial effect of a gradual rise in prices on every branch of industry?

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should voluntarily relinquish our commerce, nor is it desirable that the efforts of our enemies to destroy it, should be successful. But should these efforts succeed; should our commerce be wrested from us by a train of events not to be controuled, we have this great consolation—that our riches, our power, and our prosperity, are derived from other sources not within the sphere of our rival's malice. Our agriculture, and our manufactures for home consumption, he cannot touch, and by aid of these alone, we shall still as much as ever tower pre-eminently in every great and good quality, above the rest of the nations of the globe.

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## A P P E N D I X.

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*Remarks on the Criticism of the Monthly Reviewers upon the Pamphlet, entitled, "Britain independent of Commerce."*

THE spirit of party has in this country diffused itself too extensively, not to have infected those periodical arbiters of literature termed Reviews. Accordingly, we find them zealously enlisted on one side or on the other; and a knowledge of an author's party in religion or politics, will enable us pretty accurately to foretel the several sentences which will be passed upon him by the Professors of the 'ungentle craft.' Some of these Journals, however, assume a more moderate tone, and wish to take credit to themselves for something like candour and impartiality in their decisions. The *Monthly Review*, in particular, though its bias to certain tenets in politics and divinity is not attempted to be concealed, for the most part affects a greater share of liberality than its competitors, to those from whom it differs. Its conductors generally seem to think that calm argument, or an appearance of it, will be more likely to carry conviction, than hard names; and it is rare that it descends to virulence and abuse.—It was with a mixture of surprise and pity, therefore, that I found this Journal departing, in its review of my pamphlet, from all its wonted moderation, and degrading its well-earned character by a critique exceeding in intemperance any thing that the most violent of its contemporaries have bestowed upon me:—and all from the spirit of party. I cannot so easily give up the opinion impressed upon me by experience, as not to believe, that if the Monthly Reviewers had conceived me to be of their own party, or of no party, that they would, according to their usual custom, have been content to canvass my opinions with temper and moderation

moderation. But running away with the ridiculous assumption that my pamphlet was the professed 'authority and apology' for the late orders in council, they give way to all the fury of their critical rage, upon a supposed advocate of these obnoxious measures of the present ministry; and comment on a summary of the abstract doctrines of a system of political economy, with as much virulence as the most decided party pamphlet could have called forth. I have neither 'information' nor 'intellect'—am a miserable caviller at the fine disquisitions of Dr. Smith—a conjurer up of bugbears which never existed—'a mere sciolist whose presumption is equal 'to his insufficiency'—and at last am overwhelmed with the tremendous sentence, 'we have *never* met with *any* tract that engaged even a *temporary* attention from the public, which so little deserved it.'

If the Reviewers (I choose to give them their regal title) supposed that this volley of abuse from their critical artillery, would excite any other sensations in me, than amusement at their preposterous ignorance in connecting me in any way with the acts of ministers; and compassion for the weakness which could suffer this error to lead them to court the favour of their party, by such uncalled for and degrading intemperance; they are greatly mistaken. What I have witnessed of the ignorance, precipitance, inconsistency, and often wanton malignity of many of those who have assumed the critical chair, has long led me to estimate their decisions at a very low rate; and few authors, I believe, would be at any time more callous to their attacks. But the most irritable of the '*genus irritabile*' would laugh at their most terrific bombs, when fortified by the sale of four large editions of his work, and the approving sentence of judges in his opinion more competent: and this happening to be my case when the mortars of the Monthly Reviewers were discharged, I could listen to their explosions with great complacency and indifference.

If these Reviewers had wisely contented themselves with a calm argumentative opposition to my theory, however desirous of breaking a lance with heroes of their prowess, I might have found myself unequal to the task; but in the eagerness of their attack, they have left so many quarters exposed, and have

committed themselves so egregiously, that I cannot refrain from seizing the opportunity of taking a harmless revenge for their illiberality, by exposing their ignorance and presumption. I am not about to enter on an elaborate reply to their criticism. What in it has the semblance of argument, has been already answered; and I feel no inclination to weary the reader by commenting on their idle declamation on the bankruptcies of France, and the state of Manchester and Birmingham;—their ingenious proposal to call the earth a machine and the agriculturist a manufacturer (as though the change of nomenclature would alter the question) &c. &c. I shall merely point out one or two prominent specimens of their ignorance and unfounded assertions; and shew that to the production of their criticism, party spirit has been the grand incitement—that its virulence and intemperance have been solely caused by the unfortunate assumption with which they set out—and consequently that it is any thing rather than a fair review.

It will be no difficult matter to shew that the ignorance of these Reviewers is so gross, that they are unacquainted with the contents of works on political Economy, which have within these few years passed in review before themselves; and that their assertions, as to the doctrines which they say they have always contended for, are directly untrue.

The Reviewers say, that the leading axiom of the French Economists, that manufactures are unproductive ‘has never to their knowledge obtained converts in this country.’ What opinion, then, will the reader entertain of this ‘*knowledge*,’ when I inform him, that the 24th vol. of their new series, (page 28,) published not more than ten years ago, contains a review of a work by Dr. Gray, entitled, ‘The Essential Principles of the Wealth of Nations illustrated, in opposition to some false doctrines of Dr. A. Smith and others,’ in which *every one* of the doctrines of the Economists (except that which regards the landowners as a *productive* class, a mere verbal difference) is insisted upon much more earnestly than I have done; in which, especially, the axiom that manufactures are wholly unproductive, and no source of wealth, is supported at great length; and in which Dr. Smith’s arguments in opposition to it, are examined and pronounced

nounced to be ' evasive quibbles, and illusive fallacies : '—What will the reader think of the ' *knowledge* ' of the Reviewers, when he reads the following passage, and is told that it is the commencement of the criticism of these very Reviewers on the above work :—' This is evidently the work of a writer ' who is much conversant with political reasoning, and who ' possesses extensive information, and more than ordinary ' acuteness. *He is a partizan of that sect of political writers, ' who were denominated in France the Economists* ' ? Thus, instead of having any ' *knowledge* ' on the subject, it appears the Reviewers are so deplorably ignorant of what has been acting on the theatre of political economy in Britain, that they know not that they have themselves lately reviewed a work zealously maintaining opinions which they say ' to their ' knowledge never obtained converts in this country ! '—Their criticism upon the above work, too, proves the falsity of an assertion with which they set out. They say that ' they ' are jealous of any attack upon those doctrines of political ' economy (Dr. Smith's) which they were the first to hail, which ' they assisted to circulate, and *which on all occasions they have ' uniformly asserted.* ' If this assertion were true, what sort of a critique ought they to have bestowed on Dr. Gray's work ? On mine, which is far from going the same length in support of the doctrines of the Economists, they can scarcely find terms to wreak their ' jealous ' displeasure. Upon Dr. Gray, therefore, they ought to have showered their avenging darts with tenfold fury. The terms ' miserable cavils, '—' stale paradoxes, '—' absurd positions, '—should have designated so heretical a performance in every line of their Review; and the mere sciolist without information,—a conjurer up of bugbears without intellect,—should have thundered on the hapless author in every page. But is this the case ? So far from it, that throughout the whole review, the same polite tone is kept up towards the author, of which a specimen has been given. A calm analysis of the work is made—D. Smith's positions are not for an instant asserted—and the Reviewers conclude thus : ' *Without speaking decidedly on the ' principal points at issue between the present writer and the ' illustrious Adam Smith, we recommend the perusal of this ' judicious performance, to those who turn their thoughts to*

‘ the subject of political economy—persuaded that there are  
 ‘ few readers who may not derive from it some *useful* infor-  
 ‘ mation.’—What barefaced impudence—what matchless ef-  
 frontery—in the authors of such a Review, to pretend that  
 they have been ever jealous of any attack on the doctrines of  
 Dr. Smith, which they have *uniformly on all occasions* asserted!  
 —Nor is this the only instance that may be adduced, of the  
 gross incorrectness (to give no harsher name) of this asser-  
 tion. The preceding pages have shewn that nearly all the  
 main tenets of the Economists, have been embraced and  
 defended by Mr. Malthus. Doubtless, then, these doughty  
 Reviewers, in examining this gentleman’s learned work,  
 however they might approve of some portions of it, would  
 evince their jealousy—would assert their hostility—to those  
 heterodox positions. But have they done so? On the con-  
 trary, let the reader refer to the 43d vol. (p. 70.) of their  
 Review; and he will there find an analysis of these opinions,  
 without the slightest dissent from them:—On this occasion,  
 the watchful eyes of these Argusses slumbered, and their  
 ‘ jealousy’ was buried in forgetfulness.

Such being the gross ignorance and the wilful misstatements  
 of these Reviewers, it is natural to enquire, what is the  
 cause that in reviewing doctrines so similar, they should assume  
 a tone so completely different? Why, in reviewing the work  
 of one disciple of the French Economists, they should cha-  
 racterise it as a judicious performance of an author much read  
 in political economy, worthy of the perusal of all who turn  
 their thoughts to the subject; and in reviewing the pamphlet  
 of another, who is far from embracing the same doctrines so  
 closely, they should pronounce it a compound of stale para-  
 doxes, supported by a presumptuous sciolist without intellect  
 or information, and, in short, less deserving of the attention  
 of the public than any tract that ever engaged even its tem-  
 porary notice? The solution of this ænigma is very obvious.  
 Mr. Malthus and Dr. Gray, these impartial critics considered  
 as of their own party, or of no professed party. Me they  
 foolishly and falsely regarded as the professed defender of men  
 and measures that they have constantly condemned. On my  
 devoted head therefore, was to be poured the full phial of  
 their wrath. That their own party might be gratified—that  
 my

my supposed party might be humbled,—every bitter sarcasm, every insidious inuendo, every misrepresentation and distortion that decency could possibly admit the use of on such an occasion, must be called into action.—And these are the men that would set themselves up as patterns of candour, liberality and moderation!

But as is always the case when passion is suffered to get the better of reason, these good gentlemen woefully overshoot the mark. Much of their criticism might have been believed to be just, but for the last unfortunate climax. Had the Reviewers really so poor an opinion of the understanding of their readers, as to think they would credit that a pamphlet on *Political Economy*, even though ever so wretchedly treated, could be less deserving of the public attention than *any* tract known to the Reviewers, that ever engaged it?—Unhappily, too, it is not easy for the authors of assertions so unfounded, to preserve their consistency; and the next number of their Review completely gave the lie to these in question. In that number, in reviewing another pamphlet of mine, on the Distresses of the West India Planters, they admit that ‘by far the greater part of it is ably and judiciously executed;’—that its subject is ‘thoroughly sifted;’—and that its author is ‘an animated and dexterous controversialist, who shews much discrimination in exposing the sophisms, and qualifying the conclusions of the advocates of the planters; who has proved with equal felicity how groundless are many of their complaints; and has shewn himself a perfect master of the heads which apply to their case.’—Now granting for a moment, that in the first pamphlet, my main opinions are erroneous, will any impartial man believe, that these opinions,—worked up into a theory which nearly all my opponents, except the Monthly Reviewers, have allowed to be at least ‘ingenious;’ and by an author who by their own admission can write ably, judiciously, and with discrimination on a subject closely connected—can it be credited, I say, that a work containing such a theory, is less deserving of the public attention than any tract known to the Reviewers, which ever engaged even temporary notice from the world? Every candid mind must at once see through the mean malignity of this unjust sentence; and I heartily  
thank

thank the Reviewers for affording me such a refutation—more unanswerable than any other I could advance—of their remaining distortions and misstatements.

To these, which abound in every page, I shall not advert. I am content with the ample exposure which they have kindly enabled me to make of their glaring partiality, and shameless disregard to truth. I shall dismiss them with a piece of good advice. They were once at the head of the English Reviews; but their northern rivals have sunk them several degrees in the scale. They are still, however, respectable, if they maintain their present place. But this place they cannot retain, if, devoid as they are of the ability of these rivals, they attempt to court the public estimation, by aping their defects. Unjust sarcasms and perverted statements of an author's arguments, may be borne with when combined with splendid talents; but mediocrity will be insufferable if thus accompanied.

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