The Pocket Instra. impercetible in a pocket, and prevents chills: warmth is life.

Contributors

J.S. Barwick & Co.

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MEMORANDUM. KO.

FROM

J. S. Barwick & Co.,

6, Strand-on-Green, Chiswick, W.,

SILVERSMITHS AND . . . WORKERS IN ARTISTIC METALS.

& The Patent Instra Warmers.

LONDON. August 14th, 190 g

To Mr J. E. Stephens

STONEHOUSE

GLOUS.

Dear Sir.

The Cold season is rapidly approaching and as the Public will be seeking warmth we are anxious to remind you of our valuable Instras (warmers) which is undoubtedly the greatest comfort to many thousands of people during the cold weather. We are at present preparing our Winter stock and to enable us to satisfy all our customers when the rush comes we are making special preparations. In order to this it is necessary that we should receive your valuable orders early, and we therefore offer you the following advantages, Vix:-

Discounts off orders under 1 gross 25% Terms Monthly Nett

Discounts off orders of 1 Gross & upwards 40% terms 2½% monthly

Discounts off orders of not less than 6 Gross 45% " " "

We also promise to Supply 1,000 Circulars with your name printed on

with orders of 1 Gross & a special Handsome Glass Show Case for the

display of the Instras will be lent to you on receipt of an order

for 6 Gross of Instras.

Yours Faithfully

J. S. BARWICK & CO LED.,