## Contributors

Tecan UK. Smith, Frank G.

## **Publication/Creation**

Goring-on-Thames : Tecan UK, [1993?]

## **Persistent URL**

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13th December 1993 FGS/df/lgren

Mr S. Lowther Wellcome Institute 183 Euston Road London NW12 2BE

Dear Mr Lowther

As requested through Laboratory Equipment I am pleased to enclose details of Tecan range of automated liquid handling equipment.

Tecan is a Swiss company which specialise in robotic liquid handling equipment, as well as microplate readers and washers, capable of performing every kind of assay in diagnostic research.

I hope you find the information useful and would welcome discussing any requirements you may have for laboratory automation.

Thank you for your kind attention

Yours sincerely

Frank G Smith (PhD) SALES SPECIALIST

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