

**The only exhibition visit you need to make... : Laboratory exhibition & conference : Earl's Court 2, London :13-15 October 1992 / organised by The Evan Steadman Communications Group.**

**Contributors**

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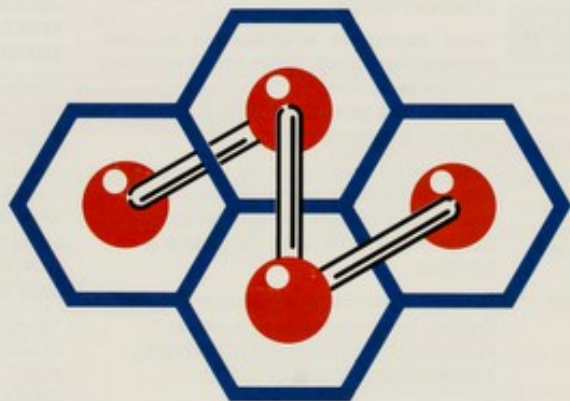


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# The only exhibition visit you need to make



There is only one established scientific forum where you can see the complete selection of scientific products, including many new launches – offering a technology display which should not be missed. **THE LABORATORY EXHIBITION & CONFERENCE** offers the unique opportunity to meet all your information and product needs in one effective exhibition visit.



**LABORATORY**  
**EXHIBITION & CONFERENCE**

**Earls Court 2, London**  
**13-15 October 1992**

**INSIDE: ADVANCE  
REGISTRATION  
APPLICATION**



# THE EFFICIENT OPTION

**B**Y REGISTERING in advance, you will make the very most of the UK scientific industry's number one event. This efficient option guarantees swift entry through a priority channel at Earls Court 2, and gives you valuable information in advance which helps you pre-plan a really effective exhibition visit which will allow you to meet all your information and applications needs.

If you are involved in scientific analysis, you simply must be there – checking out hundreds of brand-new products launched at the show, comparing prices and specifications, discussing your applications needs with expert suppliers, seeing working demonstrations and acquiring a year's-worth of information in one day.

You will find over 500 stands, showing the products of more than 800 companies, which offer comprehensive coverage of the full industry spectrum.

The UK's premier scientific industry event takes place at Earls Court 2 – a superb modern hall that ranks alongside the very best in Europe, offering a magnificent display area on one level and excellent visitor facilities.

To obtain free advance registration giving you immediate access to this complete professional experience, complete and mail the registration document opposite NOW!

## VISITOR COMMENTS

Here is a selection of comments from visitors to the 1991 event. The reaction to the event in general (and Earls Court 2 in particular) was very positive. See for yourself in 1992!

"Very interesting – time well spent."

**DIRECTOR, MICROSCOPE OBJECTIVE REPAIRS**

"Most suppliers there, efficient entry (better than last year's!), easy to get there by public transport."

**TECHNICIAN, BIBRA INTERNATIONAL TOXICOLOGY**

"Most useful as an overview of the industry, with the opportunity for detailed discussions as necessary."

**PROJECT LEADER, DARWIN INSTRUMENTS**

"Visited with a view to buying HPLC. Happy that I had the opportunity of not missing anything and a chance to learn about other techniques on the market."

**ANALYTICAL CHEMIST, YORKSHIRE CHEMICALS**

"An awful lot of ground to cover. Not a criticism, as I was unsure of the products in which I was interested, let alone the names of manufacturers."

**MLSO 1, LUTON PUBLIC HEALTH AUTHORITY**

"Wide and varied range of exhibitors covering almost all aspects of laboratory equipment, design and management."

**MATERIALS TECHNICIAN, OPEN UNIVERSITY**

"Impressive surroundings, very useful."

**ANALYTICAL CHEMIST, WELLCOME FOUNDATION**

"Good, useful, better venue."

**RESEARCH BIOLOGIST, GLAXO GROUP RESEARCH**

"Excellent well organised exhibition. Liked pre-registration enabling speedy entry. Really need more time at the exhibition."

**SECTION LEADER, ROUSSEL LABORATORIES**

"Very impressive exhibition in excellent surroundings. Much better now everything is on the same level."

**TECHNICAL SERVICES MANAGER, SYNTAX PHARMACEUTICALS**

"Very useful information on new products. Also opportunity to meet different companies and discuss problems and possible solutions."

**LAB SUPERVISOR, MERCK SHARP & DOHME**

"Considerable improvement on Olympia! Quieter, conducive to good business."

**SENIOR DEVELOPMENT SCIENTIST, AMERSHAM INTERNATIONAL**

"Very informative and useful for looking at new ideas and products. We were looking for centrifuge and microscope equipment and were very successful."

**SECTION LEADER, CYANAMID**

"Well worth a visit to keep up to date with new developments and ideas, with a view to immediate or future purchase."

**ANALYTICAL SERVICES TECHNICIAN, POLYTECHNIC OF NORTH LONDON**

"Improved venue with all exhibits on one floor."

**RESEARCH CHEMIST, QUEST INTERNATIONAL**

"Very good – wish I had more time at the exhibition."

**SPECIAL CONTRACTS SUPERVISOR, SHANNING INTERNATIONAL**

"Very good – much better than Olympia. More overseas exhibitors than last visit."

**SENIOR SCIENTIST, PFIZER**

"Useful opportunity to see equipment, both specific items and chance items spotted around the exhibition. Being an annual event it is easy to plan for."

**SENIOR SCIENTIFIC OFFICER, MET POLICE LABORATORY**

"Very useful to have all major manufacturers of lab equipment and services under one roof."

**ORGANIC/ON-LINE ANALYST, SCM CHEMICALS**

"Well organised and very useful."

**LABORATORY MANAGER, FERRING RESEARCH INSTITUTE**

## A MAJOR CONFERENCE SERIES

In addition to the exhibition, an important conference series and in-hall special activities give this important occasion a major international profile. The wide-ranging conference programme offers in-depth coverage of the key scientific fields and related issues. The keynote theme for 1992 is **SEPARATION SCIENCE: THE FUTURE**. Under the auspices of The Chromatographic Society, latest developments in this important discipline will be rigorously examined – with particular emphasis on new applications and innovative trends which are opening up many exciting possibilities. For a full Conference Programme, please telephone 0799 526699.



Use this document to register in advance for THE 1992 LABORATORY EXHIBITION & CONFERENCE, and obtain the considerable benefits conferred by pre-registration. Please complete all seven sections and return in the envelope provided, no later than 11 September.

## 1. YOUR DETAILS

Please enter your details here.

Name \_\_\_\_\_ Job title \_\_\_\_\_

Company/Organisation \_\_\_\_\_

Address \_\_\_\_\_

County \_\_\_\_\_ Post Code \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

## 2. JOB FUNCTION

Tick the ONE box which best describes your principal job function.

- |  |   |
|--|---|
| 01 <input type="checkbox"/> Analytical Chemist               | 13 <input type="checkbox"/> Medical Scientific Officer        |
| 02 <input type="checkbox"/> Architect                        | 14 <input type="checkbox"/> Process/Plant Engineer            |
| 03 <input type="checkbox"/> Consultant                       | 15 <input type="checkbox"/> Product/Project Manager           |
| 04 <input type="checkbox"/> Design Engineer                  | 16 <input type="checkbox"/> Production Manager/Engineer       |
| 05 <input type="checkbox"/> Director, Principal              | 17 <input type="checkbox"/> Purchasing Officer/Manager        |
| 06 <input type="checkbox"/> Electronic Engineer              | 18 <input type="checkbox"/> Quality Control/Assurance Manager |
| 07 <input type="checkbox"/> Head of Department               | 19 <input type="checkbox"/> Research Scientist                |
| 08 <input type="checkbox"/> Industrial Laboratory Technician | 20 <input type="checkbox"/> Sales/Marketing                   |
| 09 <input type="checkbox"/> Industrial Scientific Officer    | 21 <input type="checkbox"/> Student                           |
| 10 <input type="checkbox"/> Laboratory Manager/Supervisor    | 22 <input type="checkbox"/> Other (Describe): _____           |
| 11 <input type="checkbox"/> Lecturer                         |   |
| 12 <input type="checkbox"/> Medical Laboratory Technician    |   |

## 3. ORGANISATION'S PRINCIPAL ACTIVITIES

Please tick ALL boxes where your company/organisation is active.

- |   |  |
|---|--|
| 01 <input type="checkbox"/> Agriculture                       | 11 <input type="checkbox"/> Medical/Hospital                                   |
| 02 <input type="checkbox"/> Architecture                      | 12 <input type="checkbox"/> Paper/Printing                                     |
| 03 <input type="checkbox"/> Biotechnology                     | 13 <input type="checkbox"/> Petroleum/Gas/Electricity/Water                    |
| 04 <input type="checkbox"/> Dealer/Distributor                | 14 <input type="checkbox"/> Pharmaceuticals/Chemicals/<br>Cosmetics/Toiletries |
| 05 <input type="checkbox"/> Educational                       | 15 <input type="checkbox"/> Research & Development                             |
| 06 <input type="checkbox"/> Electronic Instrument Manufacture | 16 <input type="checkbox"/> Textiles/Clothing                                  |
| 07 <input type="checkbox"/> Engineering/Construction          | 17 <input type="checkbox"/> Veterinary   |
| 08 <input type="checkbox"/> Food/Drink/Tobacco                | 18 <input type="checkbox"/> Other (Describe): _____                            |
| 09 <input type="checkbox"/> Government                        |  |
| 10 <input type="checkbox"/> Materials Testing/Manufacture     |  |

## 4. SCIENCE SPECIALTIES

Tick ALL boxes relevant to you.

- 01 ☐ Analytical Chemistry  
 02 ☐ Biochemistry  
 03 ☐ Biology  
 04 ☐ Biotechnology  
 05 ☐ Chemistry  
 06 ☐ Engineering  
 07 ☐ Environmental  
 08 ☐ Food Science  
 09 ☐ Haematology  
 10 ☐ Immunology  
 11 ☐ Materials Science/Metallurgy  
 12 ☐ Microbiology  
 13 ☐ Pathology  
 14 ☐ Pharmacology  
 15 ☐ Physics  
 16 ☐ Virology  
 17 ☐ Other (Describe): \_\_\_\_\_

## 5. ASSOCIATION MEMBERSHIP

Tick ALL where you are in membership.

- 01 ☐ Association Of Clinical Biochemists  
 02 ☐ Biochemical Society  
 03 ☐ Chromatographic Society  
 04 ☐ Institute Of Medical Laboratory  
 Scientists  
 05 ☐ Institute Of Physics  
 06 ☐ Royal Microscopical Society  
 07 ☐ Royal Society Of Chemistry  
 08 ☐ Other Associations (List): \_\_\_\_\_

*This information will be stored on computer and used for the purposes disclosed to the Data Protection Registrar. Please ensure that it is accurate and inform us of any changes.*

**PLEASE TURN OVER & ENTER  
YOUR PRODUCT INTERESTS**

## PRE-REGISTRATION BENEFITS

### ● SMOOTH TROUBLEFREE ENTRY

A bar-coded easy-entry badge guarantees that pre-registrants walk straight into the hall.

### ● EARLY ENTRY & REFRESHMENT

Pre-registrants are entitled to enter the hall from 8.45 am and relax with a cup of coffee and croissant before starting their tour at 9.30.

### ● FREE SHOW GUIDE IN ADVANCE

An advance copy of the Show Guide will be sent, which contains a floor plan and lists every exhibitor present in the hall.

### ● FREE PRODUCT LOCATOR IN ADVANCE

You will receive a personalised Product Locator which lists all the stands of exhibitors showing products of interest to you.

### ● SPARE TICKETS FOR COLLEAGUES

Your advance registration pack will include two spare exhibition admission tickets in case you have colleagues who also wish to attend the show.

### ● EASY RE-ENTRY TO THE EXHIBITION AS OFTEN AS YOU WISH

Your easy-entry badge is valid for as many visits to the exhibition as you need to make during the three open days.

### ● AUTOMATIC ADMISSION EVEN IF YOU LOSE YOUR BADGE

Pre-registration is still valid even if you have misplaced your easy-entry badge – just make yourself known at the door, and once your registration has been checked you'll be admitted.

**Keep track of your valuable time in the hall!**

Upon arrival, every pre-registrant will be entitled to receive a **FREE LABORATORY WRISTWATCH**. This neat watch is exclusively reserved for those visitors who have registered in advance.





## 6. YOUR PRODUCT INTERESTS

Please spend a few moments of your valuable time completing this section, by circling EVERY number where you will be reviewing products for purchase or information purposes.

- |  |  |   |   |                                     |
|--|--|---|---|-------------------------------------|
| 01 Air sampling & analysis equipment   | 69 Compressors, air                        | 140 Fume cupboards                                | 207 Pipettes                              | 272 Temperature equipment           |
| 02 Anaerobic equipment                 | 70 Computer hardware                       | 141 Fume hoods                                    | 208 Plastic ware                          | 273 Temperature controllers         |
| 03 Analysers, amino acid               | 71 Computer interfaces                     | 142 Furnaces                                      | 209 Polarimeters                          | 274 Temperature probes              |
| 04 Analysers, blood gas                | 72 Computer software                       | 143 Furniture, laboratory                         | 210 Polarographs                          | 275 Test tubes                      |
| 05 Analysers, carbon dioxide           | 73 Conductivity equipment                  | 144 Gauges, pressure                              | 211 Power supplies                        | 276 Thermal analysis equipment      |
| 06 Analysers, clinical                 | 74 Connectors & couplings                  | 145 Gauges, vacuum                                | 212 Pressure vessels                      | 277 Thermocouples                   |
| 07 Analysers, colour                   | 75 Consumables, laboratory                 | 146 Glassware                                     | 213 Printers/plotters                     | 278 Thermometers                    |
| 08 Analysers, continuous flow          | 76 Controls, electronic                    | 147 Glove boxes                                   | 214 Programmers                           | 279 Thermostats                     |
| 09 Analysers, electrolyte ISE          | 77 Cooling equipment                       | 148 Gratings                                      | 215 Protein sequencers                    | 280 Tissue processing               |
| 10 Analysers, elemental                | 78 Consultants, laboratory                 | 149 Haematology equipment                         | 216 Pumps, air                            | 281 Titration apparatus             |
| 11 Analysers, enzyme                   | 79 Corrosion test equipment                | 150 Heaters & heating elements                    | 217 Pumps, metering/dosing                | 282 Tongs                           |
| 12 Analysers, flow injection           | 80 Counters, digital                       | 151 Histology equipment                           | 218 Pumps, peristaltic                    | 283 Trace analysis equipment        |
| 13 Analysers, gas                      | 81 Counters, gamma                         | 152 Homogenisers                                  | 219 Pumps, specialist                     | 284 Tube fittings                   |
| 14 Analysers, glucose                  | 82 Counters, scintillation                 | 153 Hot plates                                    | 220 Pumps, syringe                        | 285 Tubing, capillary               |
| 15 Analysers, image                    | 83 Crucibles                               | 154 Humidifiers                                   | 221 Pumps, vacuum                         | 286 Tubing, glass                   |
| 16 Analysers, microbiological          | 84 Crushers, grinders & mills              | 155 Humidity cabinets                             | 222 Pyrolysers                            | 287 Tubing, metal                   |
| 17 Analysers, moisture                 | 85 Cryogenic equipment                     | 156 Hygrometers                                   | 223 Pyrometers                            | 288 Tubing, plastic                 |
| 18 Analysers, optical spectrum         | 86 Culture apparatus                       | 157 Ice makers                                    | 224 Racks                                 | 289 Tubing, rubber                  |
| 19 Analysers, oxygen                   | 87 Culture media                           | 158 Incubators                                    | 225 Radio HPLC systems                    | 290 UV equipment                    |
| 20 Analysers, stat                     | 88 Data acquisition & processing equipment | 159 Incubators, shaking                           | 226 Radioimmunoassay equipment            | 291 Ultrasonic equipment            |
| 21 Analysers, TLC linear               | 89 Decade boxes                            | 160 Integrators                                   | 227 Radiometers                           | 292 Vacuum equipment                |
| 22 Analysers, TOC                      | 90 Deionisers                              | 161 Ion exchange equipment                        | 228 Recorders, chart                      | 293 Valves, gas                     |
| 23 Analysers, X-ray fluorescence       | 91 Densitometers                           | 162 Jacks, laboratory                             | 229 Recorders, digital readout            | 294 Valves, liquid                  |
| 24 Anemometers                         | 92 Density measurement                     | 163 Kjeldahl apparatus                            | 230 Recorders, multipen                   | 295 Valves, vacuum                  |
| 25 Audio-visual aids                   | 93 Desiccators                             | 164 Laboratory design                             | 231 Recorders, potentiometric             | 296 Vials, autosampler              |
| 26 Autoclaves                          | 94 Detectors, gas                          | 165 Laboratory information management systems     | 232 Recorders, temperature                | 297 Viscometers                     |
| 27 Autosamplers                        | 95 Detectors, leak                         | 166 Laboratory installations, complete equipping  | 233 Recorders, X-Y plotting               | 298 Washing machines                |
| 28 Balances                            | 96 Detectors, photodiode                   | 167 Lamps & light sources                         | 234 Recruitment                           | 299 Water activity measurement      |
| 29 Balances, moisture                  | 97 Detectors, radiation                    | 168 Lamps, deuterium                              | 235 Reflectance equipment                 | 300 Water determination equipment   |
| 30 Baths                               | 98 Determinators, moisture                 | 169 Lamps, hollow cathode                         | 236 Refractometers                        | 301 Water purifiers                 |
| 31 Blenders                            | 99 Dewar flasks                            | 170 Lasers  | 237 Refrigerators                         | 302 Wire products                   |
| 32 Bioluminescence equipment           | 100 Dialysers                              | 171 Manipulators                                  | 238 Regulators, pressure                  | 303 X-ray equipment                 |
| 33 Bioremediation equipment            | 101 Digestion systems                      | 172 Markers                                       | 239 Regulators, vacuum                    | <b>Chemicals &amp; Reagents</b>     |
| 34 Biotechnology equipment             | 102 Diluters                               | 173 Media preparation & dispensing                | 240 Relative humidity instruments         | 304 Absorbents                      |
| 35 Blood collection equipment          | 103 Dispensers                             | 174 Melting point apparatus                       | 241 Reverse osmosis equipment             | 305 Acids                           |
| 36 Books/journals                      | 104 Dissolved oxygen meters                | 175 Metallurgical equipment                       | 242 Rheometers                            | 306 Adsorbents                      |
| 37 Bottles                             | 105 Distillation equipment                 | 176 Microbiological equipment                     | 243 Robotics, laboratory                  | 307 Alkalis                         |
| 38 Bridges, resistance                 | 106 DNA amplification products             | 177 Microscope accessories                        | 244 Safety equipment                      | 308 Centrifugation media            |
| 39 Cabinets, drying                    | 107 DNA hybridisation products             | 178 Microscopes, acoustic                         | 245 Sample changers                       | 309 Certified reference materials   |
| 40 Cabinets, plant growth              | 108 DNA blotting products                  | 179 Microscopes, electron                         | 246 Sample preparation equipment          | 310 Chelating agents                |
| 41 Cabinets, safety                    | 109 DNA synthesisers                       | 180 Microscopes, optical                          | 247 Sampling equipment                    | 311 Chemicals, general              |
| 42 Cabinets, ultracold                 | 110 Dryers, air                            | 181 Microtitration equipment                      | 248 Sampling injectors                    | 312 Compounds, high purity          |
| 43 Calorimeters                        | 111 Dryers, freeze                         | 182 Microtomes & accessories                      | 249 Scanners                              | 313 DNA extraction reagents         |
| 44 Cameras                             | 112 Dryers, microwave                      | 183 Mixers  | 250 Seals                                 | 314 DNA synthesis chemicals         |
| 45 Cell disintegrators                 | 113 Dryers, spray                          | 184 Molecular biology equipment                   | 251 Shakers                               | 315 Dyes, fluorescent               |
| 46 Centrifuge accessories              | 114 Education & training publications      | 185 Molecular weight apparatus                    | 252 Spectrofluorimeters                   | 316 Elements                        |
| 47 Centrifuges                         | 115 Electrode stands                       | 186 Monitors, gas                                 | 253 Spectrometers, arc/spark              | 317 Enzymes                         |
| 48 Ceramic ware                        | 116 Electrodes, ion specific               | 187 Monitors, pollution                           | 254 Spectrometers, mass                   | 318 Gases, compressed               |
| 49 Chromatography, accessories         | 117 Electrodes, pH                         | 188 Monitors, radiation                           | 255 Spectrometers, NMR                    | 319 Indicators                      |
| 50 Chromatography, fast protein liquid | 118 Electrophoresis                        | 189 Monochromators                                | 256 Spectrometers, X-ray                  | 320 Ion exchange chemicals          |
| 51 Chromatography, gas                 | 119 ELISA equipment                        | 190 Mortars & pestles                             | 257 Spectrophotometers, accessories       | 321 Isotopes, radio                 |
| 52 Chromatography, HPLC                | 120 Environmental chambers                 | 191 Nephelometers                                 | 258 Spectrophotometers, atomic absorption | 322 Isotopes, stable                |
| 53 Chromatography, ion                 | 121 Evaporators                            | 192 Nucleonic instruments                         | 259 Spectrophotometers, ICP               | 323 Kits, chemical reaction         |
| 54 Chromatography, thin layer          | 122 Extraction apparatus                   | 193 Oscilloscopes                                 | 260 Spectrophotometers, infra red         | 324 Kits, diagnostic                |
| 55 Chromatography, other               | 123 Fermenters                             | 194 Osmometers                                    | 261 Spectrophotometers, UV/VIS            | 325 Metals, precious & alloy        |
| 56 Circulators                         | 124 Fermenter instrumentation              | 195 Ovens   | 262 Stainers, automatic                   | 326 Microscopy stains               |
| 57 Clamps                              | 125 Fibre optics                           | 196 Packaging, scientific equipment & diagnostics | 263 Sterilisers                           | 327 Monoclonal antibodies           |
| 58 Clean room equipment                | 126 Filling equipment                      | 197 Particle counters                             | 264 Still, water                          | 328 Organic synthesis intermediates |
| 59 Cleaning compounds                  | 127 Filter funnels                         | 198 Particle size equipment                       | 265 Stirrers                              | 329 pH buffers                      |
| 60 Cleaning equipment                  | 128 Filtering, gel                         | 199 Petri dishes                                  | 266 Surface active markers                | 330 Powders, spectroscopic          |
| 61 Clothing, laboratory                | 129 Filtering, general                     | 200 Petroleum testing                             | 267 Surface chemistry equipment           | 331 QC chemicals                    |
| 62 COD systems                         | 130 Filtering, membrane                    | 201 pH meters                                     | 268 Syringes                              | 332 QC sera                         |
| 63 Colony counters                     | 131 Filtering, optical                     | 202 Pharmacology test equipment                   | 269 Tablet dissolution equipment          | 333 Reagents, analytical            |
| 64 Colorimeters                        | 132 Flats, optical                         | 203 Photographic equipment                        | 270 Tablet weighers                       | 334 Reagents, diagnostic            |
| 65 Column packing materials            | 133 Flowmeters, gas                        | 204 Photometers                                   | 271 Television equipment                  | 335 Scintillants                    |
| 66 Columns, capillary                  | 134 Flowmeters, liquid                     | 205 Photometers, flame                            |   | 336 Solvents                        |
| 67 Columns, GC                         | 135 Fluorescence immunoassay               |   |   | 337 Solvents, HPLC                  |
| 68 Columns, HPLC                       | 136 Fluorescent instruments                |   |   | 338 Solvents, spectroscopic         |
|  | 137 Force measurement equipment            |   |   | 339 Standards                       |
|  | 138 Fraction collectors                    |   |   |                                     |
|  | 139 Freezers                               |   |   |                                     |

## 7. ADVANCE ROUTE PLANNER

You will receive an Advance Route Planner with your pre-registration pack, listing every stand showing products of particular interest to you. Simply enter up to SIX of the most important-to-you category numbers from the list above in these boxes, and we'll do the rest! After arrival at Earls Court 2, you can automatically obtain a further printout of the additional categories you have circled above.

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**AFTER COMPLETING ALL SEVEN SECTIONS, PLEASE MAIL YOUR APPLICATION IN THE ENVELOPE PROVIDED, TO ARRIVE NO LATER THAN 11 SEPTEMBER 1992**